

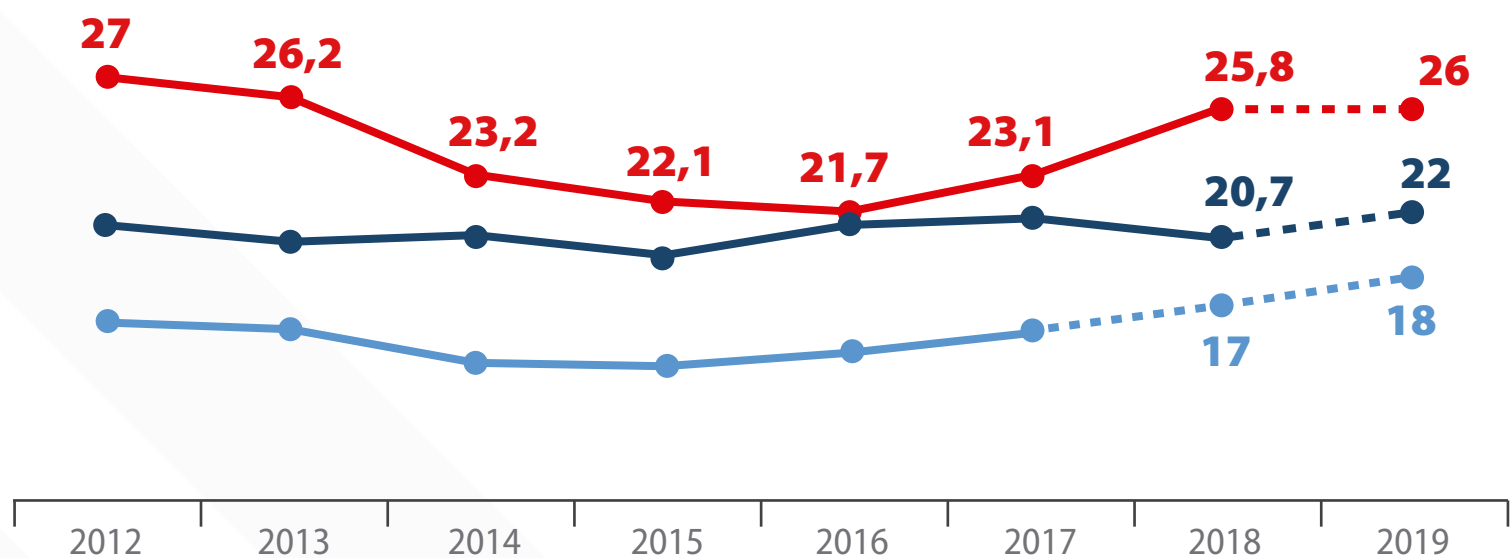


**PLAN FOR ATTRACTING INVESTMENT IN
THE ECONOMY
OF THE TULA REGION**

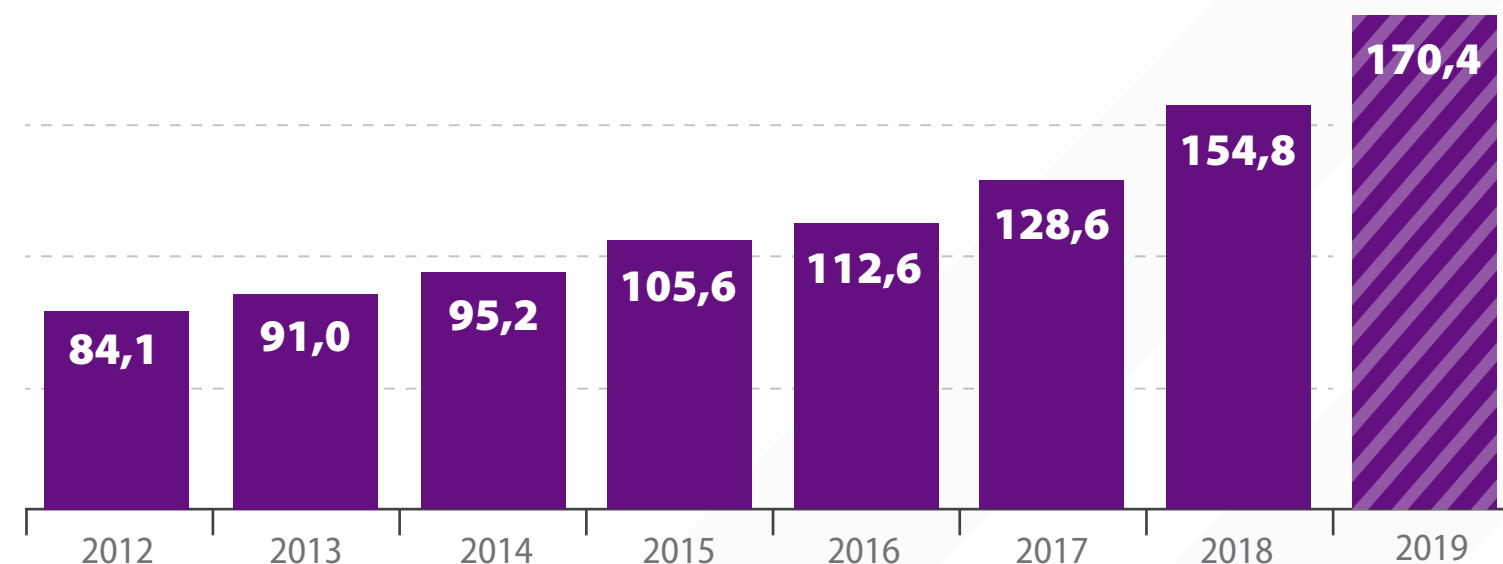
INVESTMENT DEVELOPMENT INDICATORS

THE PROPORTION OF FIXED INVESTMENT IN GRP (GDP), %

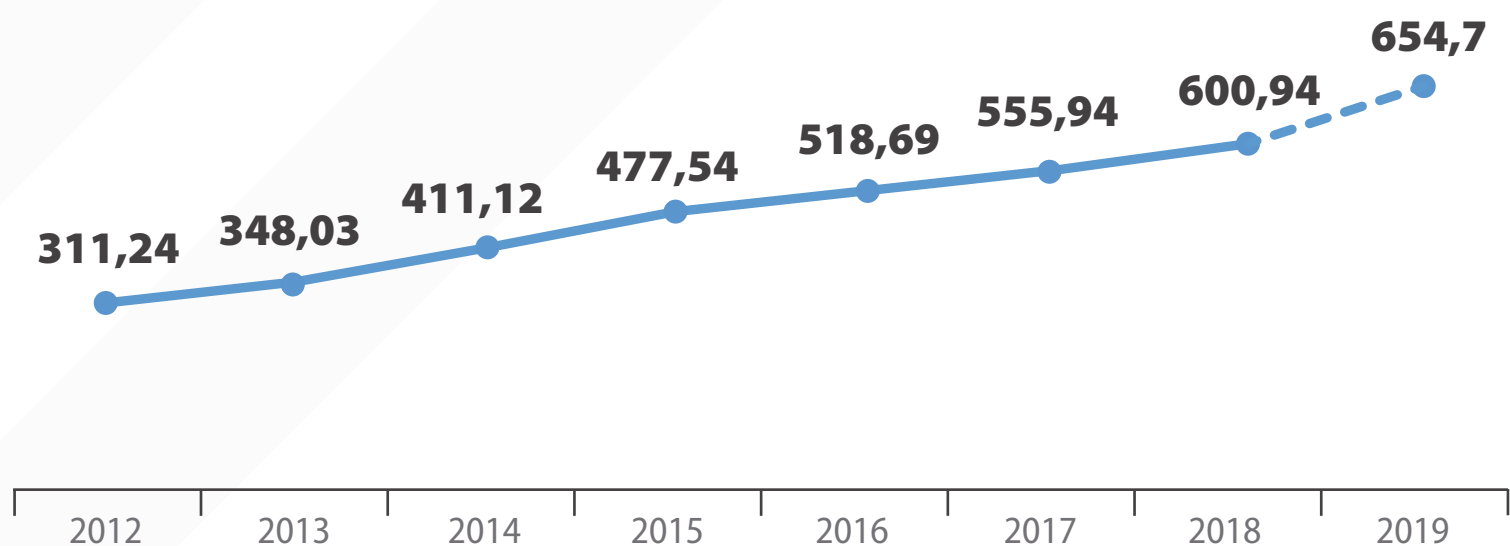
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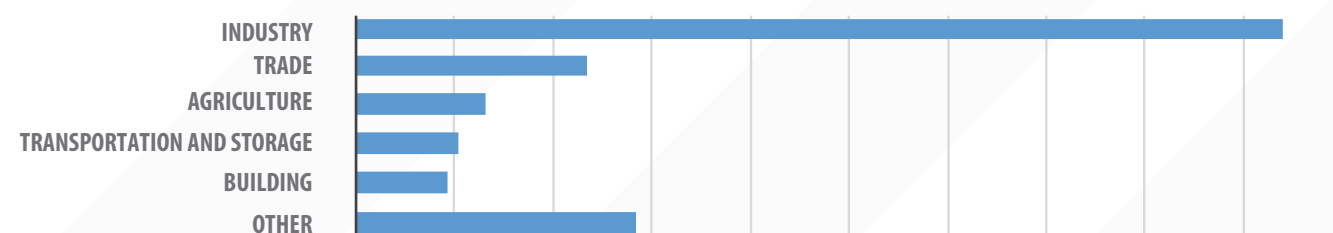
INVESTMENTS IN FIXED ASSETS, BN, RUB



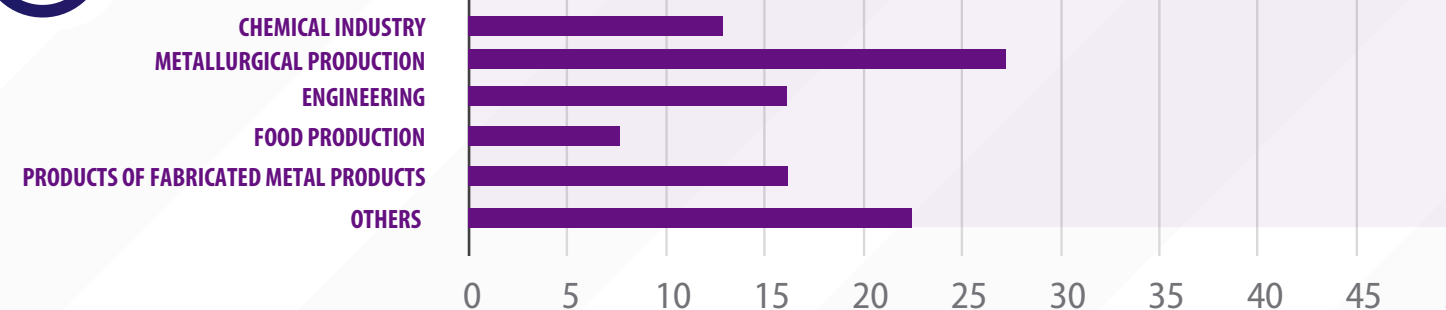
GROSS REGIONAL PRODUCT, BN, RUB



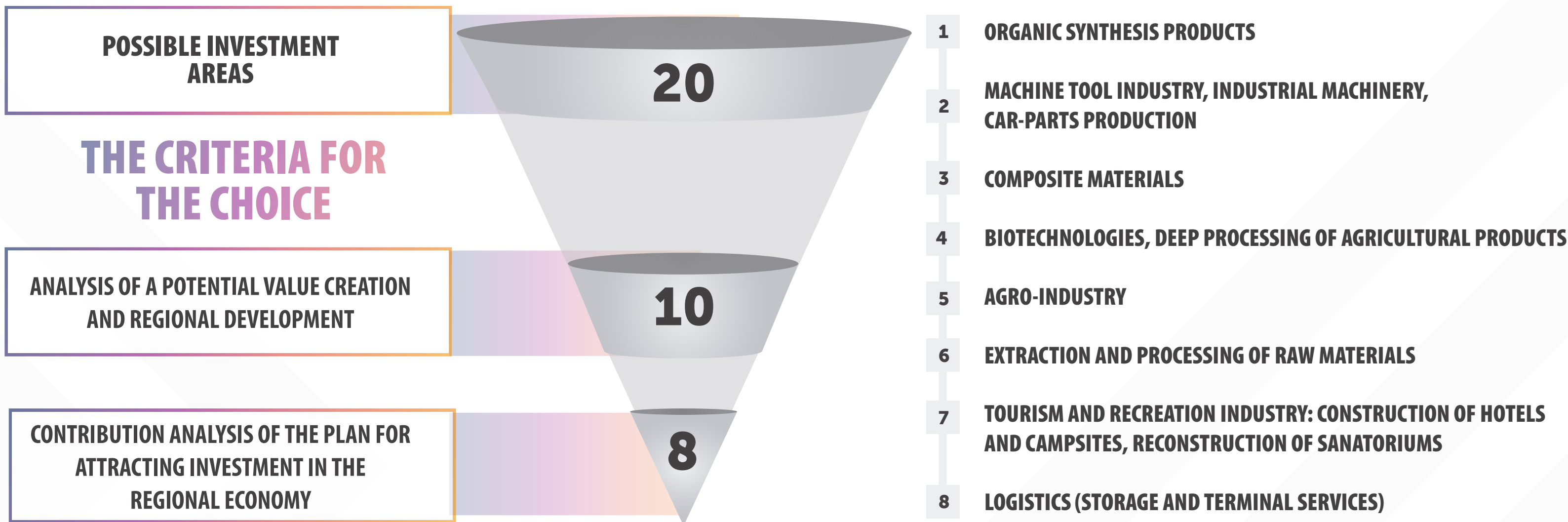
INDUSTRY STRUCTURE OF GROSS VALUE ADDED, %



Manufacturing industry structure



ATTRACTED INVESTMENTS ?














STRATEGIC PLAN

8

**GENERAL INVESTMENT
PRIORITIES**

STATE SUPPORT MEASURES

State support measures	Category of recipients of support measures	Conditions for receiving support measures
 SOFT LOAN PROGRAM FOR SMALL AND MEDIUM-SIZED ENTERPRISES (SMES)	(SMEs)	LOAN AMOUNT - FOR INVESTMENT PURPOSES (from 3 million to 1 billion rubles (up to 10 years) For working capital replenishment from 3 million to 100 million rubles (funding period up to 3 years)
 EXPORT SUPPORT CENTER	(SMEs)	MARKETING, CONSULTATIONS, CONFERENCES, EXPOSITIONS
 PREFERENTIAL TAX TREATMENT IN THE REALM OF INVESTMENT ACTIVITY (THE LAW OF THE TULA REGION №1390 DATED 06.02.2010)	CAPITAL INVESTMENT	INVESTMENTS OVER 100 MILLION RUBLES Income tax up to 15,5% Property tax up to 0% depending on the value of fixed assets introduced
 PREFERENTIAL TAX TREATMENT OF PARTICIPANTS IN A SPECIAL INVESTMENT CONTRACT (THE LAW OF THE TULA REGION № 33 DATED 27.04.2017)	MODERNIZATION AND (OR) DEVELOPMENT OF INDUSTRIAL PRODUCTION	Up to 50 billion rubles – 15 years More than 50 billion rubles – 20 years
 SUBSIDIES FROM THE TULA'S REGION BUDGET FOR THE INTEREST REIMBURSEMENT FOR LOANS	ENTERPRISES > 200 PERSONS, REGISTRATION AND TAXES IN THE TULA REGION	100% OF THE BASIC RATE OF THE CENTRAL BANK OF THE RUSSIAN FEDERATION
 BUDGET ALLOCATIONS OF THE TULA REGION INVESTMENT FUND (THE GOVERNMENTAL RESOLUTION № 759 OF THE TULA REGION DATED 18.12.2013)	MUNICIPAL AUTHORITIES (CITY DISTRICTS)	PERCENTAGE OF FUNDING BY THE INVESTOR 1) From 50 million rubles - not less than 80% 3) From 5 billion rubles - not less than 25% 2) From 500 million rubles - not less than 50%
 SUBSIDIES FROM THE TULA'S REGION BUDGET (THE GOVERNMENTAL RESOLUTION № 354 OF THE TULA REGION DATED 16.07.2013)	CAPITAL INVESTMENT	PROJECTS: 1) agriculture projects - not less than 500 million rubles 3) other industry - not less than 3 billion rubles 2) industrial production projects - not less than 1 billion rubles Term - no more than 4 years
 UNRELATED SUPPORT OF CROP PRODUCTION	AGRICULTURAL PRODUCERS	AVAILABILITY OF GROWING AREAS OCCUPIED BY GRAIN, LEGUMINOUS AND FODDER CROPS
 PARTIAL REIMBURSEMENT OF 1 KG MILK COSTS	AGRICULTURAL PRODUCERS	AGRICULTURAL PRODUCERS HAVE COWS AND (OR) GOATS
 GRANTS OF THE GOVERNMENT OF THE TULA REGION IN THE FIELD OF SCIENCE AND TECHNOLOGY	ENTERPRISES IN THE TULA REGION	NOMINATIONS: 1) innovation projects – grant up to 250 thousand rubles 3) scientific works, patents, conferences - grant up to 50 thousand rubles 2) research projects - grant up to 100 thousand rubles
 PRIZES OF THE TULA REGION IN THE FIELD OF SCIENCE AND TECHNOLOGY	SCIENTISTS, EXPERTS, INVENTORS, OUTSTANDING AND HIGH-TECH DEVELOPMENTS	ANNUAL PRIZES OF 200 THOUSAND RUBLES PER YEAR FOR A SIGNIFICANT CONTRIBUTION: 1) Stechkin Prize for the development of natural and technical sciences, for the development and implementation of technologies, equipment and materials 2) Ushinsky Prize for significant contribution to the development of the humanities



INVESTMENT FUND OF THE TULA REGION
(THE GOVERNMENTAL RESOLUTION № 759 OF
THE TULA REGION DATED 18.12.2013)



**BUDGET INVESTMENTS IN CAPITAL
CONSTRUCTION OF THE TULA'S REGION
STATE PROPERTY**



**SUBSIDIES TO LOCAL BUDGETS FOR
CO-FINANCING CAPITAL CONSTRUCTION
OF MUNICIPAL PROPERTY**



**SUBSIDIES TO LOCAL BUDGETS FOR
CO-FINANCING OF PROJECT DOCUMENTATION
UNDER CONCESSION AGREEMENTS**

FINANCED PROJECTS



ENERGY



GAS



WATER SUPPLY



WASTE TREATMENT FACILITIES



HIGHWAYS



RAILWAYS

THE PROJECT MEETS:

- > the goals of socio-economic development of the Russian Federation and state investment for the medium term
- > the goals of the Tula's region socio-economic development strategy until 2030
- > the criteria of financial, budgetary and economic efficiency

INVESTOR SHOULD:

- > comply with absolute and relative financial stability
- > be registered in the Tula region
- > not to have debts on obligatory payments to the budgets of all levels and state extra-budgetary funds

FINANCING PERIOD:

- > no more than 5 years

MINIMUM VALUE:

- > from 500 million rubles (Investor>50%) for regional (interregional) projects
- > from 50 million rubles (Investor>80%) for municipal (inter-municipal) investment projects



**SUBSIDIZING EXTERNAL INFRASTRUCTURE
SUBSIDIES FROM THE TULA'S REGION
BUDGET** (THE GOVERNMENTAL RESOLUTION
№ 354 OF THE TULA REGION DATED 16.07.2013)

PROJECTS IN THE TULA REGION:

- > agriculture and processing – 500 million rubles
- > industrial production not less than 1 billion rubles
- > others not less than 3 billion rubles

- > Annual subsidies of not more than organization tax payments to the consolidated budget of the Tula region
- > Subsidies may be provided to the organization for no more than 4 years from the date of the organization's first appeal to the ministry regarding their receipt

MONOTOWN DEVELOPMENT FUND



Interest-free loan from 5 to 100 million rubles
- annual interest rate of 0% -
up to 250 million rubles
- annual interest rate of 5% -
≥ 250 million rubles

INITIATOR:









individual entrepreneur or legal entity - resident of the Russian Federation

CONDITION:

socio-economic effect for a monotown

- > no more than 80% of the project cost
- > only for capital investments
- > agreement with a monotown for the implementation of a multi-aspect project

THE TULA REGION TAX BENEFITS

	ORDINARY REGIME	IP UZLOVAYA	UZLOVAYA SEZ IPT	TOSER YEFREMOV/ ALEKSIN	SPIC 2.0
 AMOUNT OF INVESTMENTS FOR TAX BENEFITS, RUB		More than 100 mln	More than 120 mln	More than 5 mln	ORDINARY
 INCOME TAX	20%	15,5%	2% : 7% : 15,5% UP TO 10 YEARS : 11-15 YEARS : AFTER 15 YEARS	0% : 12% UP TO 5 YEARS : UP TO 10 YEARS	0% UP TO 20 YEARS
 PROPERTY TAX	2,2% FROM CADASTRAL VALUES	0% UP TO 10 YEARS	0% UP TO 10 YEARS	0% : 1,1% : 1,5% UP TO 5 YEARS : UP TO 7 YEARS : UP TO 10 YEARS	0% : 1,1% : 1,5% UP TO 5 YEARS : UP TO 7 YEARS : UP TO 10 YEARS
 LAND TAX	1,5% FROM CADASTRAL VALUES	ORDINARY	0% UP TO 5 YEARS	0% UP TO 10 YEARS	ORDINARY
 TRANSPORT TAX	11,5-150 RUB/1HP	ORDINARY	0% UP TO 10 YEARS	ORDINARY	ORDINARY
 CUSTOMS REGIME		ORDINARY	DUTY-FREE ZONE REGIME	ORDINARY	ORDINARY
 ACTION PERIOD		UNLIMITED	49 YEARS	10 YEARS	20 YEARS
 INSURANCE CONTRIBUTION RATES (FROM PAYROLL BUDGET)	30%	ORDINARY	ORDINARY	7,6% UP TO 10 YEARS	ORDINARY

INVESTMENT PRIORITIES CHEMICAL INDUSTRY



TODAY

VOLUME OF UREA AND METHANOL EXPORTED

GLOBAL FERTILIZER PRICE GROWTH PER YEAR

GLOBAL ACETIC ACID MARKET GROWTH RATE

GLOBAL ACETIC ACID DEFICIENCY CAN BE

ANNUAL INCREASING DEMAND FOR ACETIC ACID IN CHINA

DEFICIT OF DOMESTIC

- production of lacquer coatings

- production of plastic products

AVERAGE ANNUAL PLASTIC PRODUCT MARKET GROWTH RATE

AVERAGE ANNUAL GROWTH RATE OF THE GLOBAL PLASTIC PRODUCTS MARKET

IMPORT SIZE OF PLASTIC PRODUCTS IN 2018

SHARE OF IMPORTED POLYMER PRODUCTS IN THE RUSSIAN FEDERATION

79%

5-10%

5%

600
tons per year

15%

139,6
thousand tons

1,1
million tons

32%

3-5%

5
billion US dollars

18-20%



MODEL PROJECT

CONSTRUCTION OF UREA PRODUCTION FACILITY

CONSTRUCTION OF AN ACETIC ACID PLANT

CONSTRUCTION OF LACQUER COATINGS PLANT

CONSTRUCTION OF PLASTIC PRODUCTS PLANT

CONSTRUCTION OF A METHANOL PRODUCTION PLANT WITH
A CAPACITY OF 500 THOUSAND TONS PER YEAR

CONSTRUCTION OF A COMPLEX OF PRODUCTION OF NITRIC ACID WITH A
CAPACITY OF 270 THOUSAND TONS PER YEAR AND AMMONIUM NITRATE
WITH A CAPACITY OF 340 THOUSAND TONS PER YEAR

CONSTRUCTION OF A COMPLEX FOR THE PRODUCTION OF AMMONIA
WITH A CAPACITY OF 525 THOUSAND TONS PER YEAR AND UREA
WITH A CAPACITY OF 700 THOUSAND TONS PER YEAR

AMMONIA-UREA COMPLEX «AMKAR-1400», AMMONIA PRODUCTIVITY
OF 3000 TONS PER DAY AND UREA PRODUCTIVITY 4200 TONS PER DAY

MONOETHYLENE GLYCOL PRODUCTION «MEG-300» WITH A CAPACITY
OF 300 THOUSAND TONS PER YEAR

investment size,
billion a year

20

workplaces

150

investment size,
billion a year

3,0

workplaces

150

investment size,
billion a year

1,0

workplaces

80

investment size,
billion a year

1,5

workplaces

60

investment size,
billion a year

18,7

workplaces

140

investment size,
billion a year

6,9

workplaces

130

investment size,
billion a year

40,8

workplaces

270

investment size,
billion a year

62,7

workplaces

600

investment size,
billion a year

28,2

workplaces

180



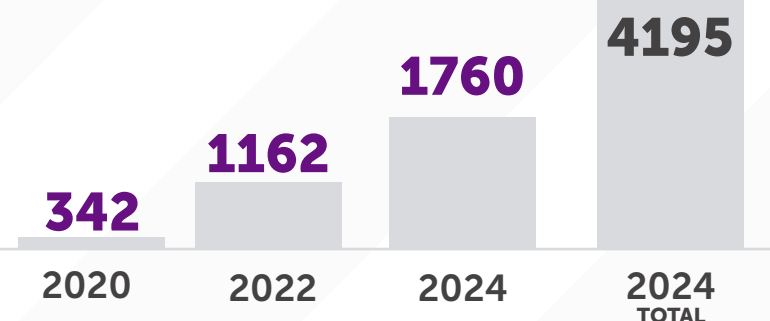
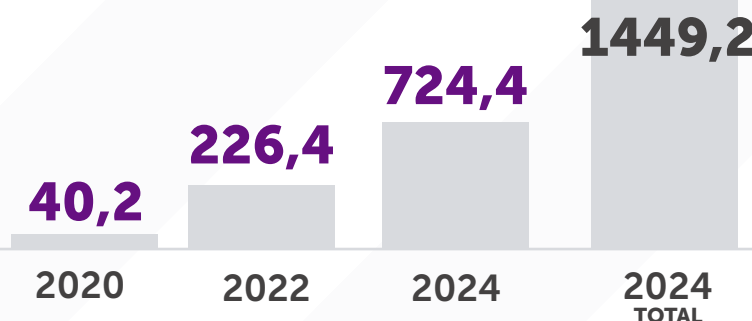
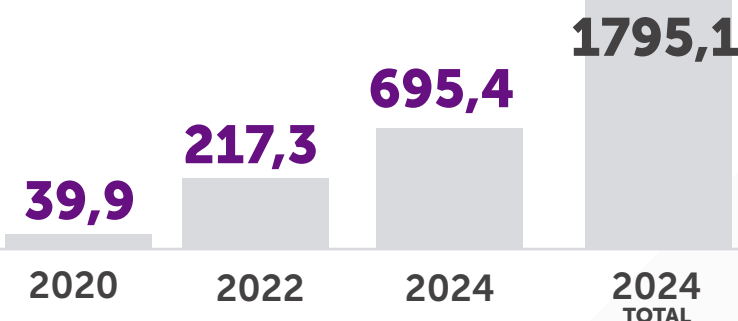
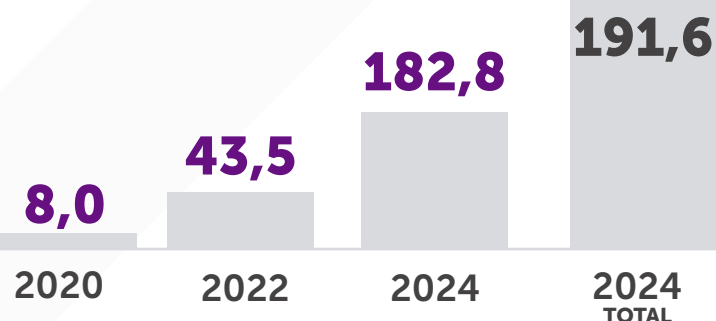
POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024

INVESTMENT INCREASE,
BN, RUB

PRODUCTION INCREASE,
BN, RUB

REVENUE INCREASE,
BN, RUB

NUMBER OF JOBS CREATED



LOCALIZATION OF INVEST PROJECTS CHEMICAL INDUSTRY



PREREQUISITES FOR INVESTING

- ✓ HISTORICALLY POWERFUL AND MATURE INDUSTRY
- ✓ THE OPPORTUNITY TO ENTER NEW PROMISING MARKETS WITH CURRENT MUTUAL TRADE SANCTIONS OF LARGE ECONOMIES
- ✓ HIGH PROFITABILITY
- ✓ SUPPLY OF RAW MATERIALS AND HUMAN RESOURCES



IN WHAT TO INVEST?

PRODUCTION OF UREA, METHANOL, NITRIC AND ACETIC ACID, POLYMERS



WHERE TO INVEST?

SHCHEKINO DISTRICT, NOVOMOSKOVSK, YEFREMOV,
TECHNOPARK AO «PLASTIK», UZLOVAYA



IMPLEMENTATION RESULTS OF THE PLAN



investment volume,
bn, rub

182,8

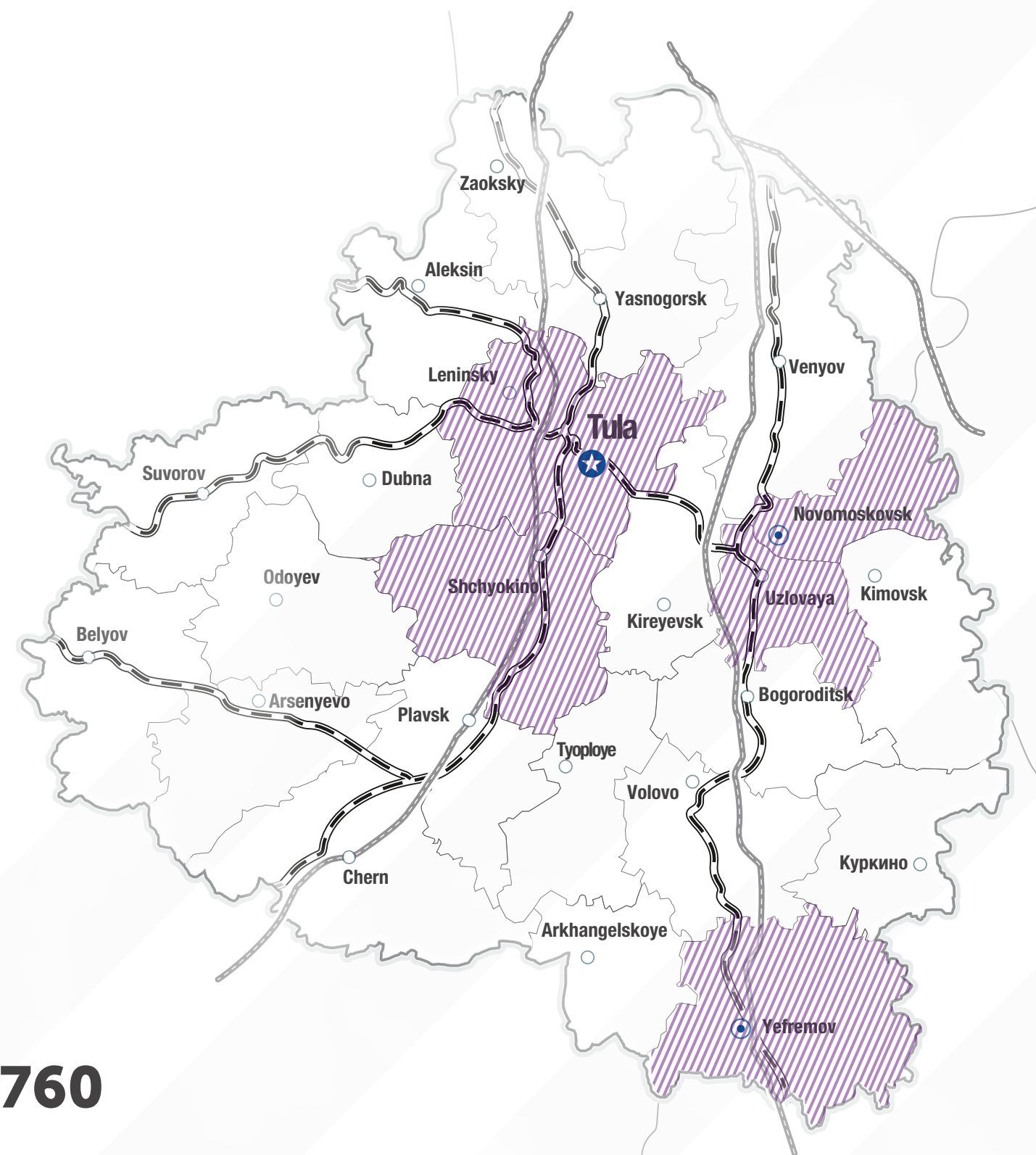


production increase,
bn, rub

695,4



workplaces **1760**



INDUSTRIAL CHEMISTRY:

- ✓ **OHK SHCHEKINOAZOT LLC (The Tula region)**
- ✓ **TOGLIATTIAZOT PJSC (The Samara region)**
- ✓ **MKH EUROCHEM JSC (Moscow)**
- ✓ **SIBUR HOLDING PJSC (Moscow)**
- ✓ **GROUP DF (Ukraine)**
- ✓ **NPO KATOLIZATOR LLC (The Sverdlovsk region)**
- ✓ **METHANEX CORPORATION (Canada)**
- ✓ **HELM AG (Germany)**
- ✓ **SIUCI (Oman)**
- ✓ **SABIC (Saudi Arabia)**
- ✓ **MITSUBISHI GAS CHEMICA (Japan)**
- ✓ **MASSY GROUP (Columbia)**
- ✓ **MHTL (Trinidad)**
- ✓ **Henkel (Germany)**

PLASTIC PRODUCTION:

- ✓ **REGION PLAST LLC (Ekaterinburg)**
- ✓ **PLASTMASS GROUP LLC (Moscow)**

FERTILIZER PRODUCTION:

- ✓ **MORCO (Egypt)**
- ✓ **QAFCO (Qatar)**

LACQUER COATINGS PRODUCTION:

- ✓ **AKZONOBEL (Netherlands)**
- ✓ **PPG INDUSTRIES, INC. (USA)**

INVESTMENT PRIORITIES. INDUSTRY MACHINE TOOL INDUSTRY, INDUSTRIAL EQUIPMENT, CAR-PARTS PRODUCTION



TODAY

THE VOLUME OF THE DOMESTIC MARKET OF MACHINE TOOL INDUSTRY IN RUSSIA IN 2017 AMOUNTED TO

85,7
billion rubles

ACCORDING TO INDUSTRY EXPERTS, DOMESTIC CONSUMPTION IS EXPECTED TO INCREASE WITHIN

5%

VOLUME OF THE DOMESTIC MARKET OF DIESEL POWER GENERATING SETS

24,8
billion rubles

EVALUATION OF DOMESTIC CONSUMPTION DEMAND UP TO

5%

THE MINISTRY OF INDUSTRY AND TRADE OF THE RUSSIAN FEDERATION PLANS TO REDUCE PURCHASES OF IMPORTED OIL AND GAS EQUIPMENT

60% up to **43%**

THE CHINESE AUTOMOBILE PLANT OF GREAT WALL WITH THE DESIGN CAPACITY OF 150 THOUSAND CARS PER YEAR IS LOCATED ON THE TERRITORY OF THE INDUSTRIAL PARK

150
thousand cars per year

THE VEHICLE FLEET OF THE RUSSIAN FEDERATION ON 2019 IS

43,5
million rubles



MODEL PROJECT

• MODERNIZATION OF TOOL PRODUCTION OF AO "ITO-TULAMASH"

investment size, billion a year **0,4** workplaces **50**

• CONSTRUCTION OF A NEW PRODUCTION OF REPAIR COMPONENTS AND MODERNIZATION OF METALWORKING MACHINES

investment size, billion a year **0,05** workplaces **20**

• PRODUCTION OF REPAIR COMPONENTS AND MODERNIZATION OF METALWORKING MACHINES

investment size, billion a year **0,07** workplaces **20**

• EXPANSION OF PRODUCTION CAPACITIES AND INCREASE IN DIESEL ENGINE OUTPUT

investment size, billion a year **0,2** workplaces **120**

• CONSTRUCTION OF A PLANT, PRODUCING EQUIPMENT FOR DRILLING AND PUMPING ULTRA-DEEP OIL AND GAS WELLS

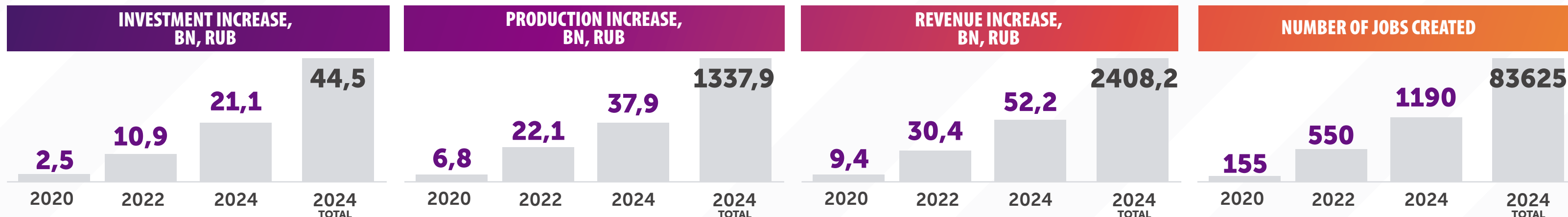
investment size, billion a year **0,4** workplaces **130**

• ORGANIZATION OF THE PRODUCTION OF AUTOMOTIVE COMPONENTS IN THE SEGMENT OF PERSONAL AND COMMERCIAL VEHICLES

investment size, billion a year **20** workplaces **850**



POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024





PREREQUISITES FOR INVESTING

- ✓ STRONG POTENTIAL OF ENGINEERING AND METALWORKING INDUSTRIES
- ✓ DIVERSIFICATION OF THE DEFENSE INDUSTRY
- ✓ OIL AND GAS IMPORT SUBSTITUTION PROGRAM
- ✓ THE AUTOMOBILE PLANT «HAVAL» WAS BUILT WITH A CAPACITY OF UP TO 150 THOUSAND CARS PER YEAR



IN WHAT TO INVEST?

MACHINE TOOL INDUSTRY, INDUSTRIAL EQUIPMENT, CAR-PARTS PRODUCTION



WHERE TO INVEST?

TULA, INDUSTRIAL CLUSTER, UZLOVAYA SEZ IPT, UZLOVAYA IP



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

21,1

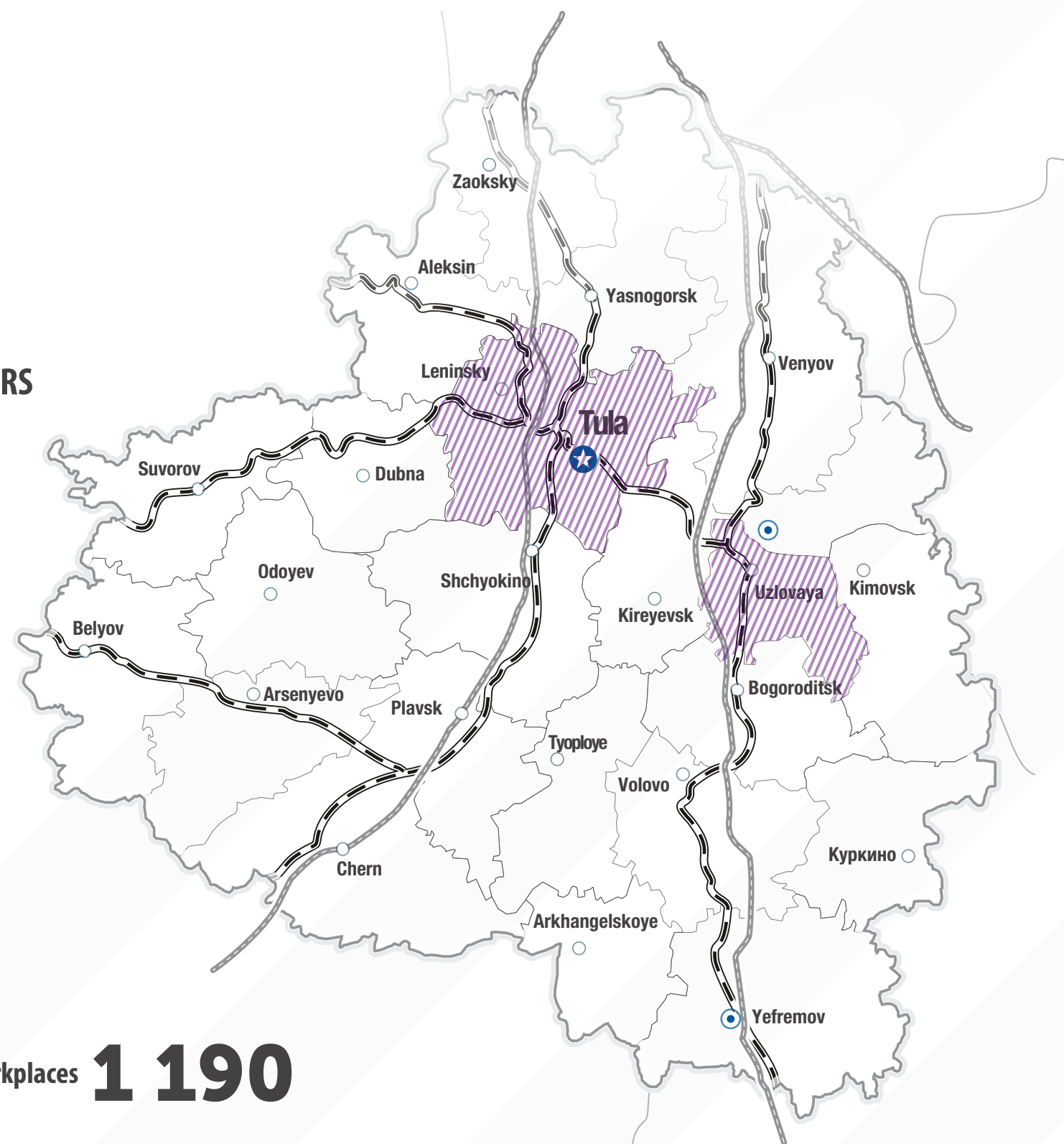


Production increase,
bn, rub.

37,9



workplaces **1 190**



POTENTIAL INVESTORS

MACHINE-TOOL INDUSTRY

- ✓ **AK TULAMASHZAVOD JSC (The Tula Region)**
- ✓ **TULAZHELDORMASH JSC (The Tula Region)**
- ✓ **Tula Cartridge Plant**
- ✓ **Scientific and Production Association**
- ✓ **VYSOKOTOCHNYE KOMPLEKSY**

INDUSTRIAL EQUIPMENT

- ✓ **Scientific and Production Association
VYSOKOTOCHNYE KOMPLEKSY**
- ✓ **ROSTECH GROUP**
- ✓ **AK TULAMASHZAVOD JSC (The Tula Region)**
- ✓ **Izhevsk Oil Engineering Plant**
- ✓ **TYAZHPROMARMATURA JSC (The Tula Region)**
- ✓ **NPO BUROVAYA TEKHNIKA - VNIIBT JSC**
- ✓ **State Unitary Enterprise PO URALVAGONZAVOD
(Nizhny Tagil)**

AUTOMOTIVE COMPONENTS PRODUCTION

- ✓ **ROLLMECH AUTOMOTIVE (Turkey)**
- ✓ **OPSAN ORIJINAL SAÇ PARÇA SAN. VE TİC. A (Turkey)**

STAMPING

- ✓ **SARIGÖZOĞLU HIDROLİK MAKİNA VE KALIP SANAYİ A.Ş (Turkey)**
- ✓ **HAUGG KÜHLERFABRIK GMBH (Germany)**

PLASTIC MOLDING

- ✓ **KAREL KALIP SANAYİ A.Ş (Turkey)**
- ✓ **ECOPLAS OTOMOTİV SAN. VE TİC. A.Ş (Turkey)**
- ✓ **ASSAN HANİL OTOMOTİV SAN. VE TİC. A. (Turkey)**

INSULATING MATERIALS

- ✓ **PIMSA OTOMOTİV (Turkey)**

SUSPENSION

- ✓ **LEMFORFER GMBH (Germany)**

AUTO GLASS

- ✓ **XINYI GROUP GLASS (China)**
- ✓ **GUARDIANMGLASS (Spain)**
- ✓ **SHENZHEN BENSON AUTOMOBILE
GLASS (China)**



TODAY

CARBON FIBER PRODUCTION
- CARBON FIBER MARKET SIZE IN RUSSIA IS

0,5%
from the world

ANNUAL GROWTH RATE OF MARKET OF COMPOSITES MATERIALS

20%

WITHIN THE COMING YEARS, HE FORECAST DEMAND FOR CARBON FIBERS MAY INCREASE

10
times

THE PROGRAM OF THE GOVERNMENT OF THE RUSSIAN FEDERATION UNTIL 2024 ANNUALLY GIVES AN INCREASE TO THE CARBON FIBER MARKET

500
tons



MODEL PROJECT

✓ **CONSTRUCTION OF A PLANT FOR THE PRODUCTION OF RADIOLUCENT AND RADAR ABSORBING MATERIALS**



investment size, billion a year

2



workplaces

125



investment size, billion a year

6



workplaces

60



investment size, billion a year

0,3



workplaces

66



investment size, billion a year

0,18



workplaces

138



investment size, billion a year

1,6



workplaces

156



investment size, billion a year

3,1

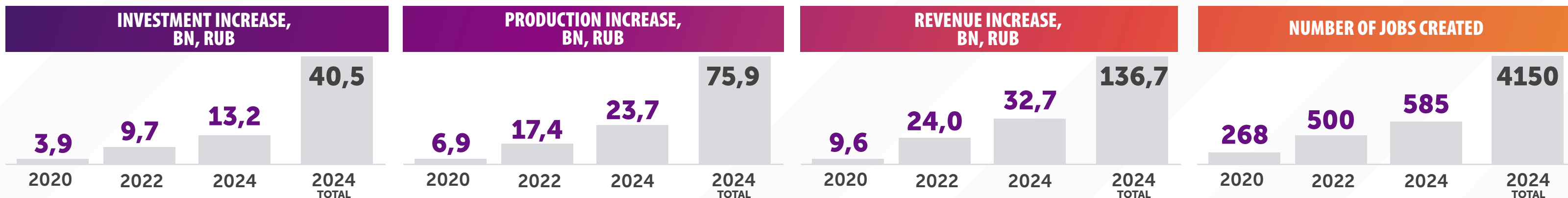


workplaces

40



POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024





PREREQUISITES FOR INVESTING



CREATION OF ITC COMPOSITE VALLEY AND WORLD-CLASS REC



CONCENTRATION IN THE REGION AND IN THE IMMEDIATE VICINITY OF POTENTIAL CUSTOMERS



AGREEMENT OF INTENT BETWEEN THE GOVERNMENT OF THE RUSSIAN FEDERATION AND THE STATE ATOMIC ENERGY CORPORATION ROSATOM ON PARTICIPATION IN THE COMPOSITE VALLEY PROJECT



UNDER-INVESTED SCIENTIFIC, TECHNICAL AND INNOVATIVE POTENTIAL OF THE REGION



IN WHAT TO INVEST?

CONSTRUCTION OF THE PRODUCTION OF HIGH-TEMPERATURE COMPOSITE MATERIALS, SMALL-TONNAGE COMPONENTS FOR HIGH-TECH POLYMER COMPOSITE MATERIALS, THE PRODUCTION OF POLYMER AND COMPOSITE COATINGS



WHERE TO INVEST?

UZLOVAYA SEZ IPT, TOSER YEFREMOV



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

13,2



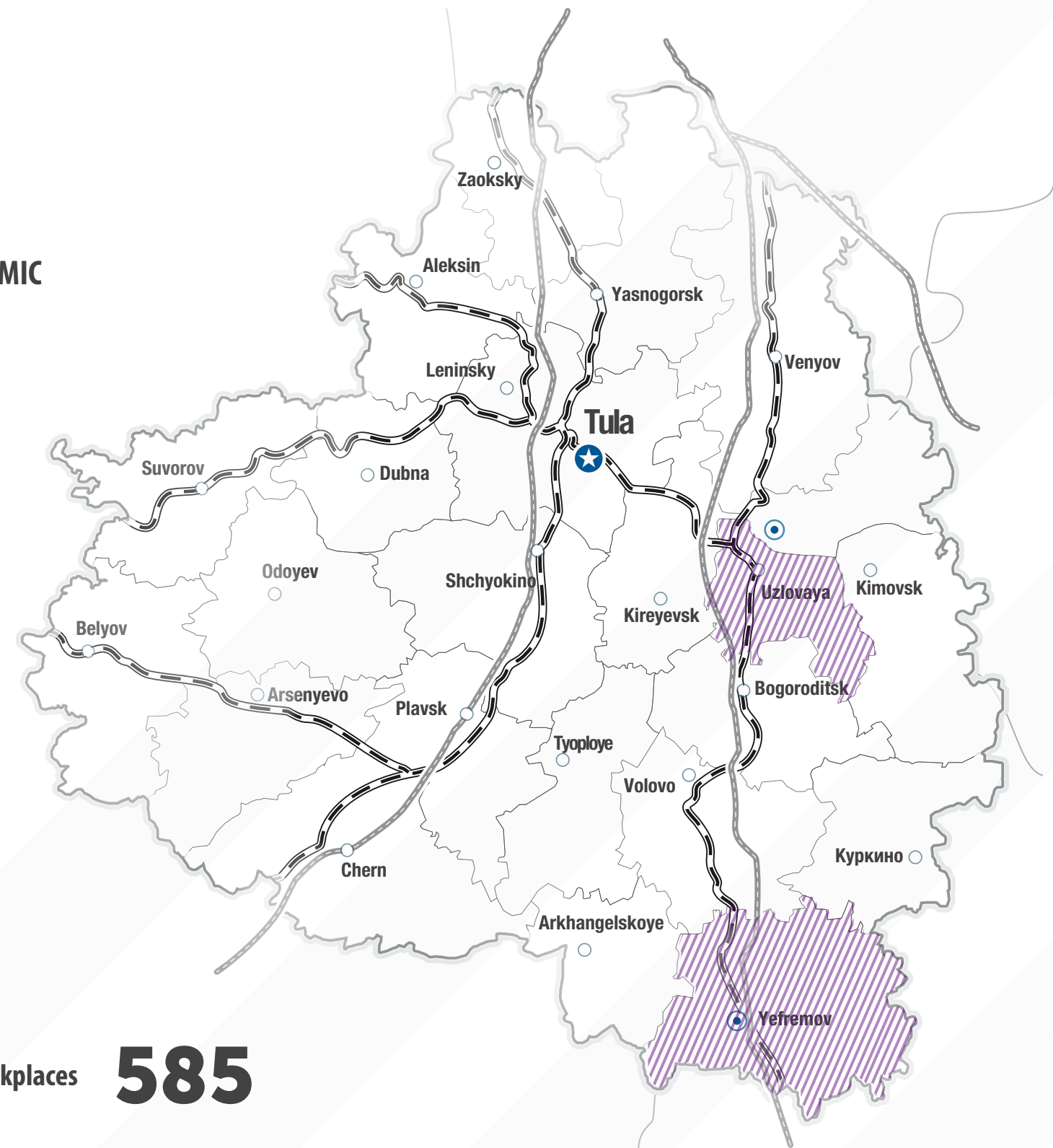
Production increase,
bn, rub.

23,7



workplaces

585



POTENTIAL INVESTORS

-  **RUSSIAN RAILWAYS**
-  **KAMAZ PJSC**
-  **THE UNITED SHIPBUILDING CORPORATION JSC**
-  **S.P. KOROLEV ROCKET AND SPACE CORPORATION ENERGIA**
-  **AVTOVAZ JSC**
-  **State Corporation ROSATOM**
-  **UNITED AIRCRAFT COMPANY PJSC**
-  **State Space Corporation ROSCOSMOS**
-  **JSC RUSSIAN HELICOPTERS**
-  **ILYUSHIN AVIATION COMPLEX PJSC**
-  **AIRTECH EUROPE (Luxembourg)**
-  **DIAB (Sweden)**
-  **GRASO (Poland)**
-  **NORDION (USA)**
-  **ECKERT ZIEGLER (Germany)**

INVESTMENT PRIORITIES BIOTECHNOLOGY AND DEEP PROCESSING OF AGRICULTURAL PRODUCTS



TODAY

DEGREE OF SATISFACTION OF THE NEEDS OF
BIOTECHNOLOGICAL PRODUCTS IN THE DOMESTIC MARKET

5,5-53,9%

VOLUME OF THE WORLD MARKET OF BIOTECHNOLOGY

270
billion US Dollars

THE PROJECTED GROWTH RATE

10-12%
per year

STRATEGIC OBJECTIVE OF A COMPREHENSIVE BIOTECHNOLOGY DEVELOPMENT PROGRAM IN THE RUSSIAN

INCREASING PRODUCTION OF
BIOTECHNOLOGICAL PRODUCTS

by **33**

REDUCING IMPORT

50%

INCREASING EXPORT

25 times



MODEL PROJECT



PRODUCTION OF PHARMACEUTICAL SUBSTANCES



investment size,
billion a year

2,0



workplaces **45**



CONSTRUCTION OF A PLANT FOR THE DEEP PROCESSING OF FEED CROPS FOR THE
PRODUCTION OF AMINO ACIDS



investment size,
billion a year

2,9



workplaces **173**



CONSTRUCTION OF AN EXTRACTION PLANT FOR PROCESSING SOYBEAN AND RAPESEED



investment size,
billion a year

4,0



workplaces **100**



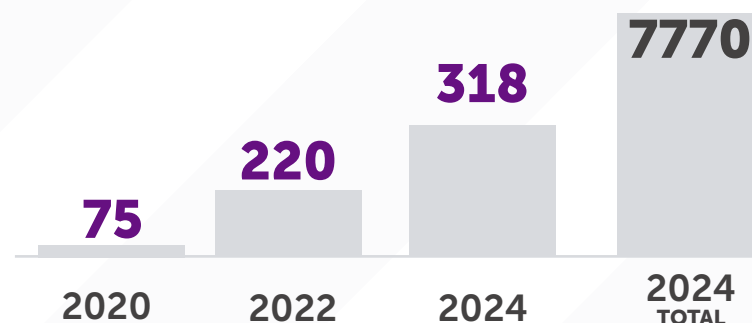
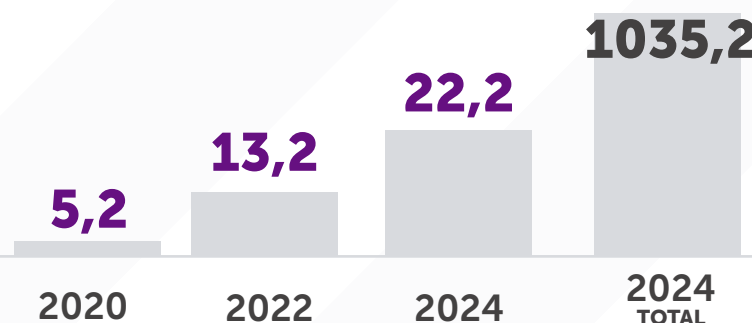
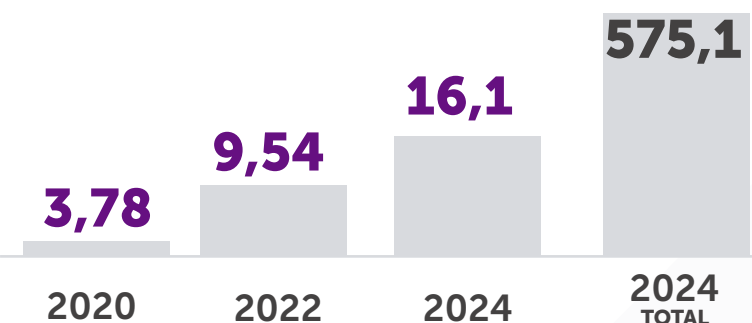
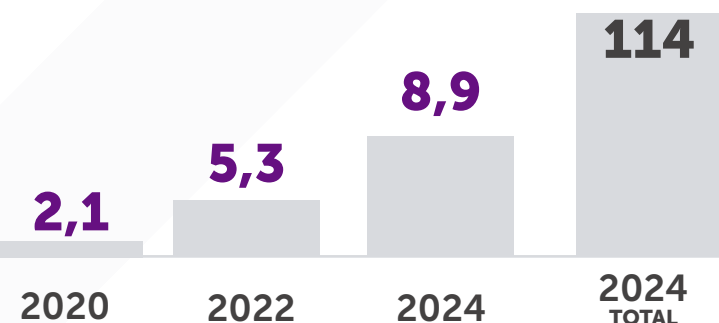
POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024

INVESTMENT INCREASE,
BN, RUB

PRODUCTION INCREASE,
BN, RUB

REVENUE INCREASE,
BN, RUB

NUMBER OF JOBS CREATED





PREREQUISITES FOR INVESTING



IN TOSER EFREMOV, A BIOTECHNOLOGICAL CLUSTER WAS CREATED ON THE BASIS OF KARGIL LLC



AVAILABILITY OF TECHNOLOGICAL RAW MATERIAL BASE



THE POSSIBILITY OF DEEPENING REDISTRIBUTION ON THE BASIS OF TECHNOLOGICAL SEMI-FINISHED PRODUCTS



DYNAMIC RESPONSE OF THE AGRICULTURAL SECTOR OF THE REGION TO PRODUCTION NEEDS



IN WHAT TO INVEST?

- PRODUCTION OF PHARMACEUTICAL SUBSTANCES
- PLANT FOR THE DEEP PROCESSING OF FEED CROPS FOR THE PRODUCTION OF AMINO ACIDS
- PLANT FOR PROCESSING SOYBEAN AND RAPESEED



WHERE TO INVEST?

YEFREMOV MUNICIPALITY, UZLOVAYA DISTRICT



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

8,9



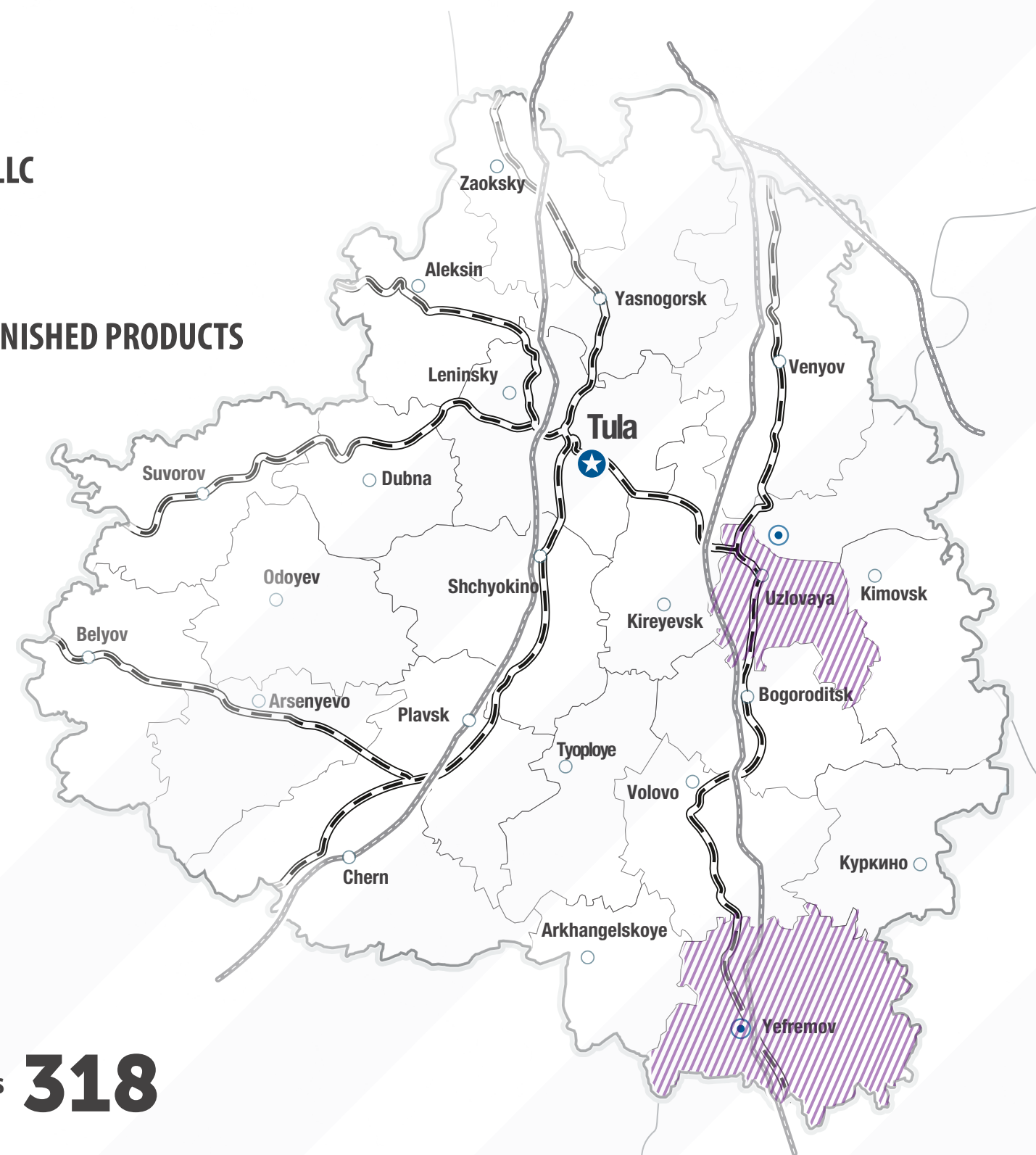
Production increase,
bn, rub.

16,1



workplaces

318



POTENTIAL INVESTORS PRODUCTION OF TECHNOLOGICAL PRODUCTS

BIOCHEMISTRY, PHARMACEUTICALS

- ✓ **BIOCON (India)**
- ✓ **SERUM INSTITUTE OF INDIA (India)**
- ✓ **PANACEA BIOTEC LTD. (India)**
- ✓ **BHARAT SERUM AND VACCINES LTD. (India)**
- ✓ **INDIAN IMMUNOLOGICALS LTD. (India)**
- ✓ **NXGENBIO LIFE SCIENCES (India)**
- ✓ **NOVOZYMES (India)**
- ✓ **TCG LIFE SCIENCES PVT. LTD. (India)**
- ✓ **VCLINBIO (CHENNAI) (India)**
- ✓ **SAVEER BIOTECH LIMITED (India)**
- ✓ **SHANGHAI FOSUN PHARMACEUTICAL DEVELOPMENT CO., LTD (China)**
- ✓ **JIANGSU HENGRUI MEDICINE CO., LTD (China)**
- ✓ **PORTON PHARMA SOLUTIONS CO., LTD (China)**
- ✓ **HAINAN HAILING CHEMIPHARMA CO., LTD (China)**
- ✓ **SHANGHAI ACEBRIGHT PHARMACEUTICALS GROUP CO.,LTD (China)**

BIOTECHNOLOGY, ENZYMES, SUPPLEMENTS

- ✓ **CARGILL RUSSIA (USA)**
- ✓ **TETA FOOD E (Yefremov, Russia)**
- ✓ **ATLAS (Moscow, Russia)**
- ✓ **UFLEX GROUP (India)**
- ✓ **DIACLONE (France)**
- ✓ **DOMES PHARMA (France)**
- ✓ **E-ZYVEC (France)**
- ✓ **NOVA BIOMEDICAL (France)**
- ✓ **OWKIN (France)**
- ✓ **PHD HOLDING (France)**
- ✓ **BIOFABRI (France)**
- ✓ **CIC BIOGUNE (France)**



TODAY

THE AGRICULTURAL PRODUCTION INDEX IN THE TULA REGION IN 2019 AMOUNTED TO

105%

✓ ABOUT 300 HECTARES OF INTENSIVE GARDENS ARE LAID ANNUALLY IN THE REGION. THE AVERAGE APPLE HARVEST IS **27,000 TONS PER YEAR**. VOLUME OF APPLE STORAGE CAPACITY - **6,8 THOUSAND TONS**

✓ THE VOLUME OF MILK PROCESSING CAPACITIES IS MORE THAN **250 THOUSAND TONS PER YEAR**. THE AVERAGE DAIRY CONSUMPTION IS GROWING FROM **1,6% TO 2% PER YEAR**

✓ AT THE END OF 2019, **2,03 MILLION TONS** OF GRAIN WERE COLLECTED AND PUT INTO STORAGE. THE TOTAL GRAIN NEEDS OF THE TULA REGION - **850-950 THOUSAND TONS PER YEAR**

✓ SUGAR CONSUMPTION INCREASED IN 2018, ON AVERAGE IN RUSSIA 39 KG OF SUGAR PER PERSON PER YEAR. TULA REGION IS IN THE TOP 20 REGIONS OF RUSSIA IN TERMS OF GROSS SUGAR BEET HARVEST - **16TH PLACE**

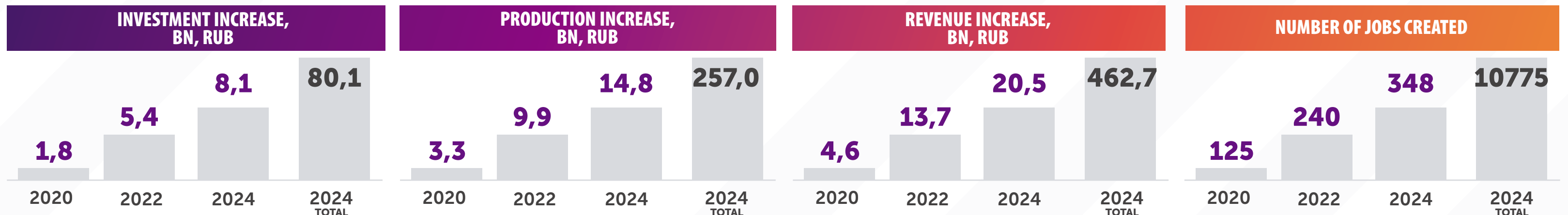


MODEL PROJECT

- ✓ **FRUIT STORAGE CONSTRUCTION**
 - investment size, billion a year **0,4**
- ✓ **DAIRY FARM CONSTRUCTION**
 - investment size, billion a year **2,0**
 - workplaces **120**
- ✓ **CATTLE FARM CONSTRUCTION**
 - investment size, billion a year **0,5**
 - workplaces **20**
- ✓ **CONSTRUCTION OF A LINEAR ELEVATOR WITH EQUIPMENT FOR CLEANING AND DRYING GRAIN**
 - investment size, billion a year **0,3**
 - workplaces **45**
- ✓ **CONSTRUCTION OF A SUGAR BEET PROCESSING PLANT**
 - investment size, billion a year **0,8**
 - workplaces **63**
- ✓ **CONSTRUCTION OF A VEGETABLE PROCESSING PLANT**
 - investment size, billion a year **4,1**
 - workplaces **100**



POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024



LOCALIZATION OF INVEST PROJECTS AGRICULTURAL INDUSTRY



PREREQUISITES FOR INVESTING



FAVORABLE CLIMATIC CONDITIONS OF THE REGION



AVAILABILITY IN THE AREA OF FREE LAND INTENDED FOR AGRICULTURAL ACTIVITIES



HIGH DIVERSIFICATION OF THE STRUCTURE OF THE AGRICULTURAL SECTOR



AVAILABILITY OF LABOR RESOURCES AND SCIENTIFIC BASE OF AGRICULTURAL PRODUCTION



IN WHAT TO INVEST?

- FRUIT STORAGE CONSTRUCTION
- CONSTRUCTION OF NEW CLOSED-TYPE FARMS WITH YEAR-ROUND STALLS FOR CATTLE
- CONSTRUCTION OF NEW AND (OR) RECONSTRUCTION OF EXISTING FACILITIES FOR STORAGE AND PROCESSING OF GRAIN
- CONSTRUCTION OF AGRICULTURAL PROCESSING ENTERPRISES



WHERE TO INVEST?

ALEKSIN, ALEKSIN DISTRICT, BELYOV DISTRICT, VENYOV DISTRICT, VOLOVO DISTRICT, ODOEV DISTRICT, BOGORODITSK DISTRICT, SUVOROV DISTRICT, DUBNA DISTRICT, YEFREMOV, YEFREMOV DISTRICT, KURKINO DISTRICT



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

8,1



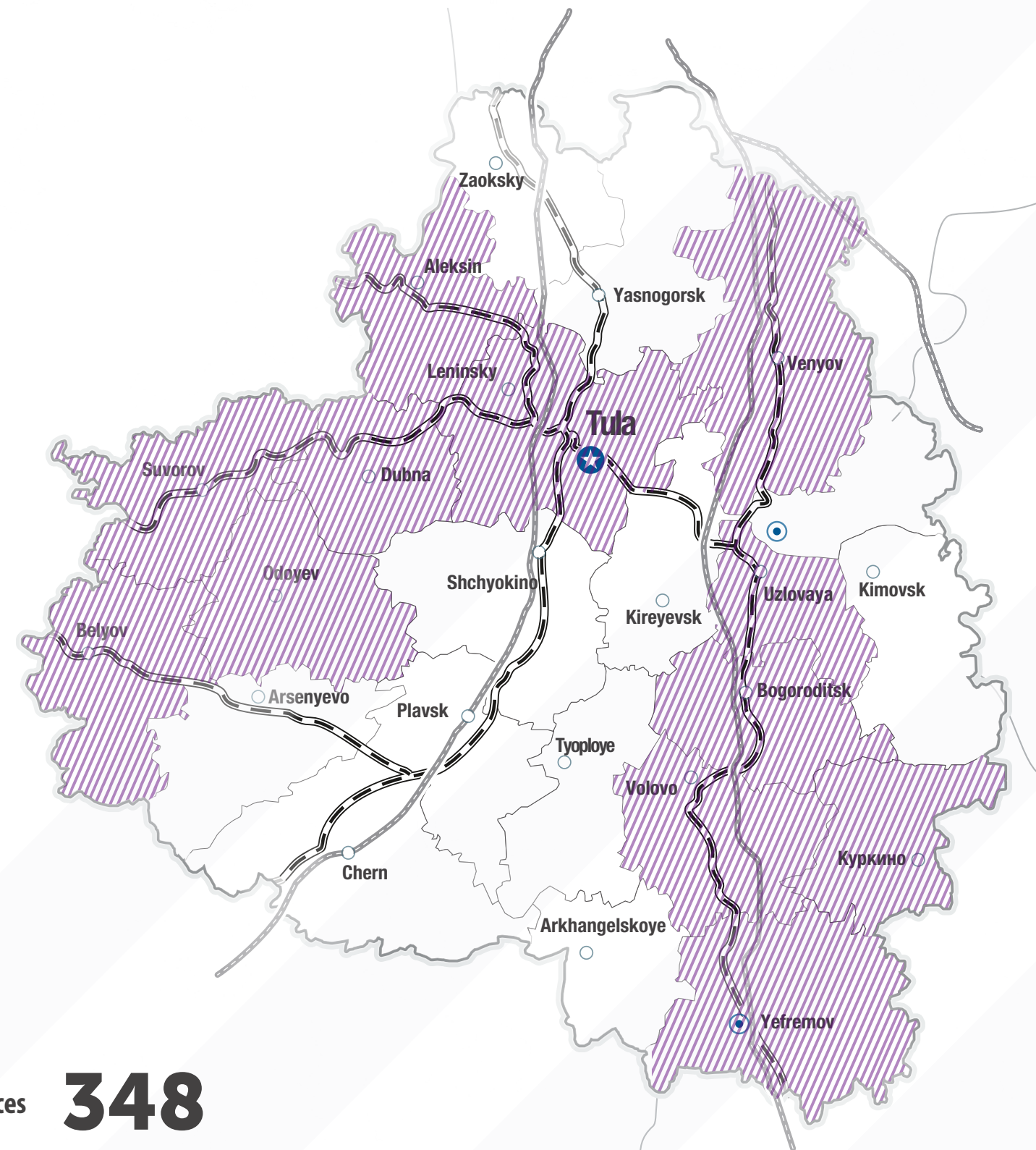
Production increase,
bn, rub.

14,8




















workplaces

348



POTENTIAL INVESTORS

-  **BELYOVSKIE SLADOSTI LLC (The Tula region)**
-  **PLAVA LLC (The Tula region)**
-  **KIMOVSKIE PROSTORY LLC (The Tula region)**
-  **ANGELINSKIJ SAD LLC (The Krasnodar region)**
-  **YUZHNYE ZEMLI LLC (The Krasnodar region)**
-  **Holding ECO-NIVA-APK (The Voronezh region)**
-  **Firm AGROCOMPLEX NAMED AFTER N. I. TKACHEV JSC (The Krasnodar region)**
-  **Holding MOLVEST (The Voronezh region)**
-  **Holding RUSSKAYA AGRARNAYA GRUPPA (The Ryazan region)**
-  **CARGILL (Branch Russia)**
-  **Agribusiness group RESURS (Moscow)**
-  **«AGROPROMKOMPLEKTACIYA» Group (Moscow)**
-  **AGROSILA JSC (Republic of Tatarstan)**
-  **«INTERNATIONAL SUGAR CORPORATION» JSC (Moscow)**
-  **RUSAGRO group (The Tambov region)**
-  **PRODIMEX group (The Moscow region)**
-  **SUCDEN (Moscow)**

INVESTMENT PRIORITIES MINING AND PROCESSING OF MINERALS



TODAY

CELESTINE DEPOSITS. THE TABOLSKOYE DEPOSIT HAS BEEN EXPLORED IN THE TULA REGION AND ABOUT 30 ORE DEPOSITS HAVE BEEN IDENTIFIED. CELESTINE CONTENT IN ISOLATED ORE BODIES

GYPSUM. THE BALANCE OF RESERVES ACCOUNTED FOR FOUR DEPOSITS: NOVOMOSKOVSKOE, SKURATOVSKOE, BOLOKHOVSKOE, OBOLENSKOE WITH TOTAL RESERVES OF CATEGORIES A +, B +, C1 OF OVER 1,484 THOUSAND TONS, IN PILLARS – 568,129 THOUSAND TONS, IN UNPAYABLE – 56,057 THOUSAND TONS

FORECAST OF THE AVERAGE ANNUAL GROWTH OF CONSUMPTION OF GYPSUM PLASTER IN RUSSIA

7,500 MILLION TONS OF PROVEN GYPSUM RESERVES IN THE WORLD. **50%** OF THE GLOBAL STOCK IS LOCATED IN RUSSIA. WORLD GYPSUM PRODUCTION IS ABOUT **100 MILLION TONS PER YEAR**, AND IN RUSSIA - ABOUT 6 MILLION TONS (5-6% OF WORLD PRODUCTION). GYPSUM RESERVES CAN SIGNIFICANTLY INCREASE PRODUCTION IN THE FUTURE

PROVEN SALT RESERVES. OBIDIMSKOE – **587 THOUSAND TONS**, ALEKSINSKOE - 735 THOUSAND TONS. SALT IS USED IN THE PRODUCTION OF CAUSTIC SODA AND AS A CHEMICAL REAGENT

From **10-15,0**
up to **74,5%**

1484,607
thousand tons

2-3%



MODEL PROJECT



EVAPORATED SALT PRODUCTION PROJECT WITH A CAPACITY OF 150 THOUSAND TONS PER YEAR



investment size,
billion a year

1,4



workplaces

80



CONSTRUCTION OF AN ENTERPRISE FOR THE EXTRACTION OF GYPSUM STONE AT THE BOLOKHOV, OBOLENSKY, SKURATOVSKY DEPOSITS



investment size,
billion a year

5,0



workplaces

140



CONSTRUCTION OF A CELESTINE ORE PROCESSING PLANT



investment size,
billion a year

2,2



workplaces

40



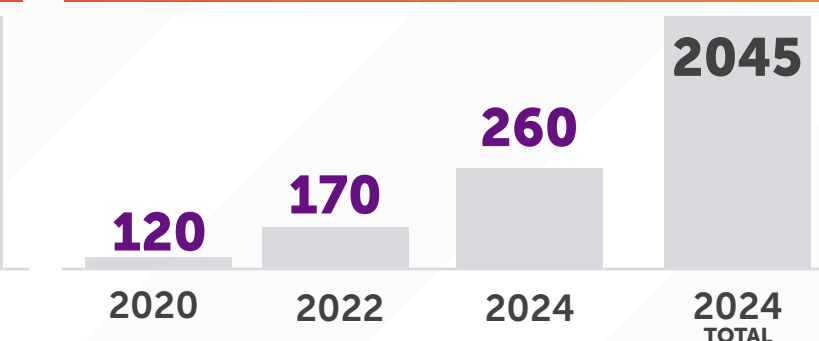
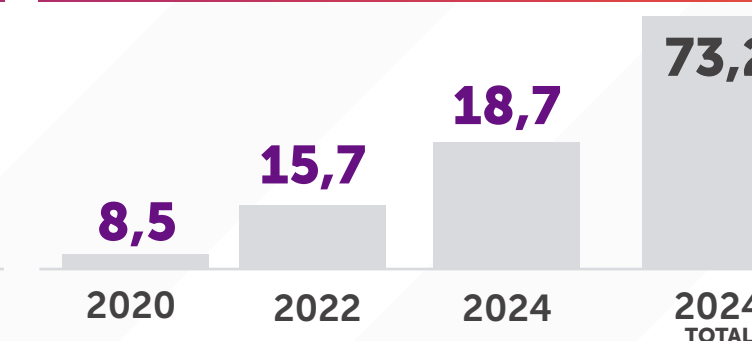
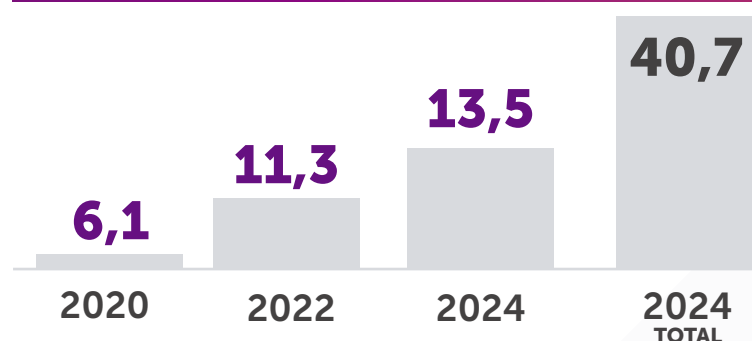
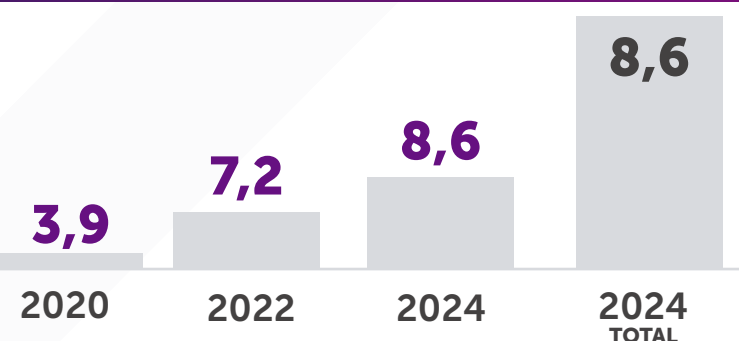
POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024

**INVESTMENT INCREASE,
BN, RUB**

**PRODUCTION INCREASE,
BN, RUB**

**REVENUE INCREASE,
BN, RUB**

NUMBER OF JOBS CREATED





PREREQUISITES FOR INVESTING



THE TOTAL AREA OF THE PROMISING ZONE FOR THE DEVELOPMENT OF CELESTINE MINERALIZATION IS



THE BALANCE OF RESERVES ACCOUNTED FOR FOUR DEPOSITS: NOVOMOSKOVSKOE, SKURATOVSKOE, BOLOKHOVSKOE, OBOLENSKOE WITH TOTAL RESERVES OF CATEGORIES A +, B +, C1 OF OVER 1,484 THOUSAND TONS, IN PILLARS – 568,129 THOUSAND TONS, IN UNPAYABLE – 56,057 THOUSAND TONS



DEPOSITS ARE LOCATED IN CLOSE PROXIMITY TO THE LARGEST ENTERPRISES OF EUROCHEM (NAK AZOT JSC) AND KNAUF GIPS (NOVOMOSKOVSK)



IN WHAT TO INVEST?

MINING AND PROCESSING OF ROCK (EVAPORATED) SALT, GYPSUM, CELESTINE ORE



WHERE TO INVEST?

KIMOVSK DISTRICT, KIREYEVSK DISTRICT, INDUSTRIAL PARK NAK AZOT, INDUSTRIAL COMPLEX "PROMTEKHNOPARK" LLC



IMPLEMENTATION RESULTS OF THE PLAN



investment volume,
bn, rub

8,6



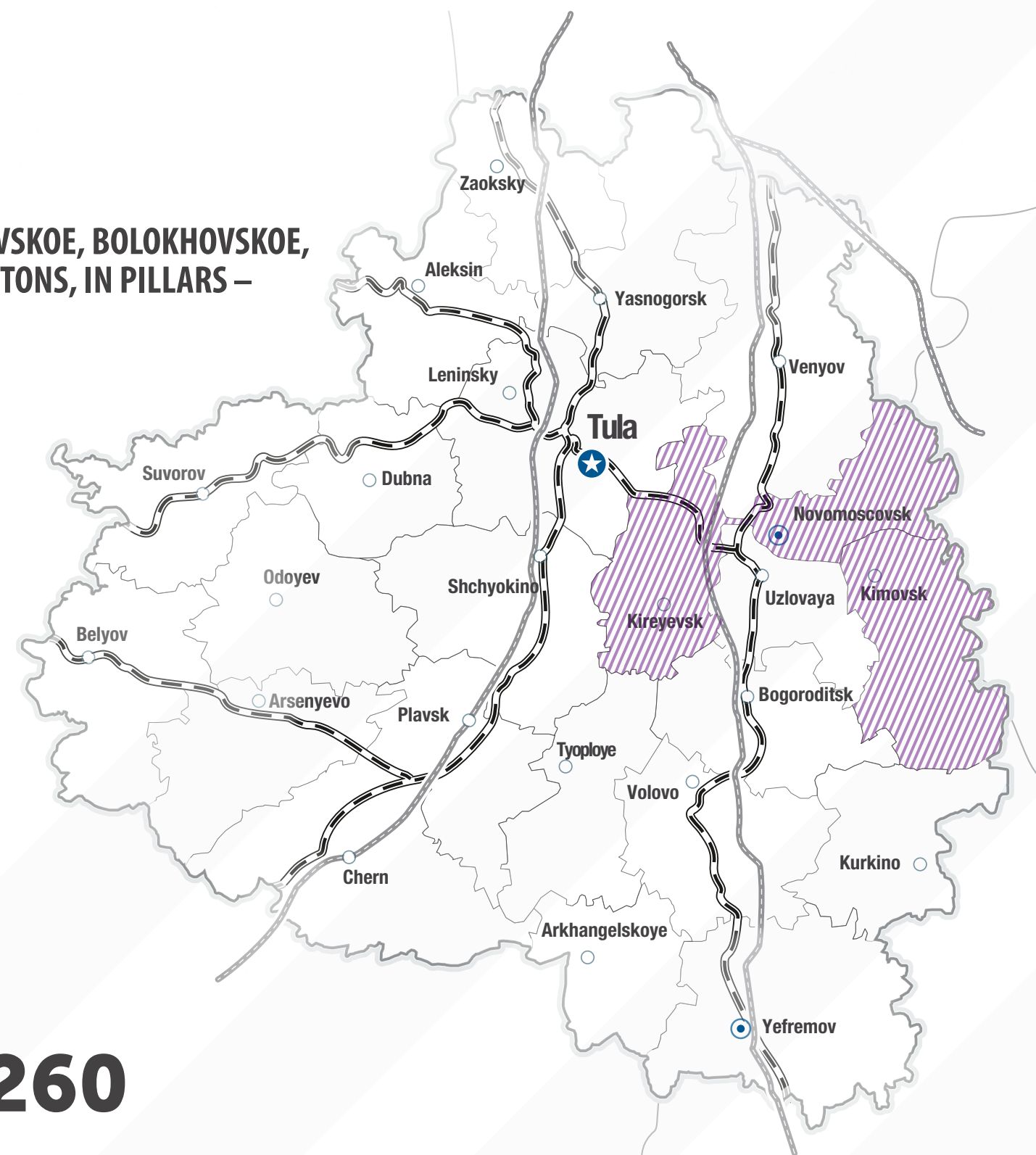
production increase,
bn, rub

13,5



workplaces

260





KNAUF GIPS



SAMARA PLASTER PLANT CJSC (Russia, The Samara region)



GIPSOBETON JSC (Russia, The Moscow region)



UFA GYPSUM COMPANY (Russia, Republic of Bashkortostan)



KEKSTON LTD (Russia, the Tula region)

INVESTMENT PRIORITIES TOURIST RECREATIONAL FIELDS OF ACTIVITY



TODAY

- ✓ IN THE TULA REGION THERE ARE MORE THAN 80 MUSEUMS AND THEIR BRANCHES, 4 OF WHICH HAVE FEDERAL STATUS
- ✓ EVENTFUL CALENDAR - OVER 250 EVENTS, INCLUDING THE INTERNATIONAL MUSIC AND THEATER FESTIVALS WILD MINT AND TOLSTOY
- ✓ TULA REGION IS INCREASINGLY BECOMING A PLATFORM FOR FEDERAL PROJECTS: "TULA - THE NEW YEAR'S CAPITAL OF RUSSIA IN 2018-2019", CELEBRATING THE 500TH ANNIVERSARY OF THE CONSTRUCTION OF THE TULA KREMLIN AS THE BEGINNING OF THE CREATION OF A LARGE SERIF LINE
- ✓ THE REGION OFFERS VARIOUS TOURISM DESTINATIONS: ECOLOGICAL, RURAL, GASTRONOMIC, ACTIVE, INDUSTRIAL, MILITARY-PATRIOTIC, CHILD

IN RECENT YEARS, THE TOURIST FLOW HAS BEEN GROWING BY

12%

INCLUDING FOREIGN CITIZENS

10%

THE REGION OFFERS VARIOUS TYPES OF ACCOMMODATION:

more than **200**
hotels, hostels, recreation centers,
campsites, etc.

TOUR OPERATOR SERVICES IN THE REGION ARE PROVIDED BY

27
companies



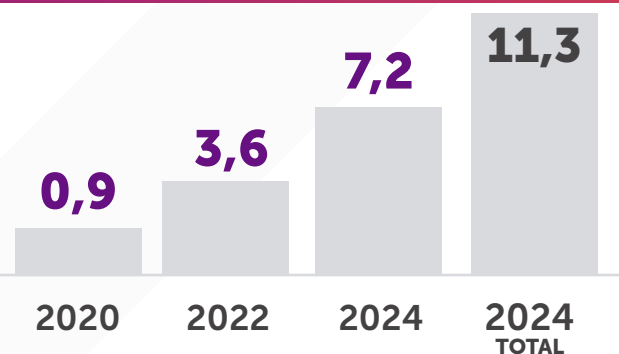
MODEL PROJECT

- ✓ «CONDUKI» (YEAR-ROUND CAMPING)
 - investment size, billion a year **1,7**
 - workplaces **50**
- ✓ CAR CAMPING IN THE VILLAGE OF MONASTYRSHCHINO
 - investment size, billion a year **0,9**
 - workplaces **30**
- ✓ RECONSTRUCTION OF RECREATION COMPLEX
 - investment size, billion a year **1,0**
 - workplaces **40**
- ✓ CONSTRUCTION OF A CHAIN HOTEL OF CATEGORY 2 * / 3 *
 - investment size, billion a year **0,6**
 - workplaces **50**
- ✓ CONSTRUCTION OF AN INTERNATIONAL 5 * HOTEL CHAIN-BRANDED HOTEL
 - investment size, billion a year **3,0**
 - workplaces **90**

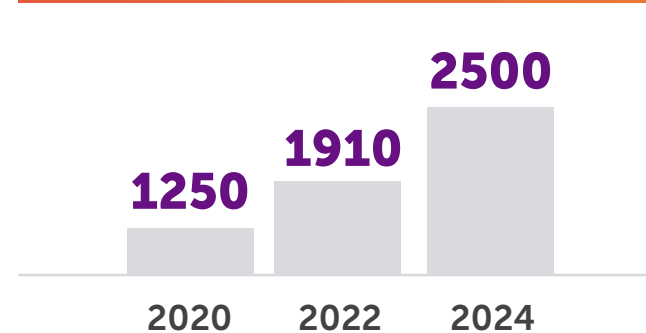


POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024

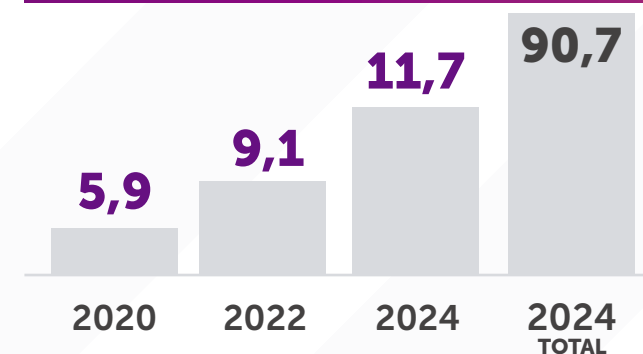
INVESTMENT INCREASE,
BN, RUB



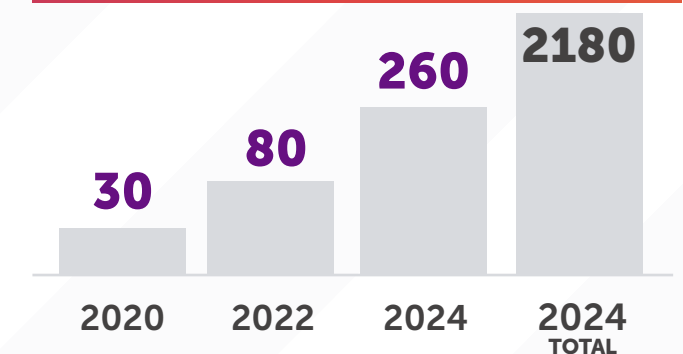
TOURIST FLOW TO THE REGION,
THOUSANDS OF PEOPLE



REVENUE INCREASE,
BN, RUB



NUMBER OF JOBS CREATED





PREREQUISITES FOR INVESTING

- ✓ THE RICH CULTURAL AND HISTORICAL HERITAGE OF THE REGION
- ✓ FEATURES OF THE GEOGRAPHICAL LOCATION OF THE REGION, CLIMATIC CONDITIONS, NATURAL ATTRACTION, AS WELL AS, TOURISM EVENTS, FESTIVALS AND FAIRS SPREAD THROUGHOUT THE REGION
- ✓ AVAILABILITY OF GASTRONOMIC BRANDS
- ✓ DEVELOPED TRANSPORT NETWORK
- ✓ AVAILABILITY OF DEVELOPED INFRASTRUCTURE
- ✓ CONSTANT DEMAND FOR HOTELS AND CAMPSITES



IN WHAT TO INVEST?

Construction of hotels of federal chains («Azimut Hotels», «Accor Hotels)
Infrastructure Development at Conduki, Construction of campsites, recreation center "Krainka"



WHERE TO INVEST?

TULA, UZLOVAYA DISTRICT, SUVOROV DISTRICT, KIMOVSK DISTRICT, ALEKSIN DISTRICT,
ZAOFSKY DISTRICT



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

7,2



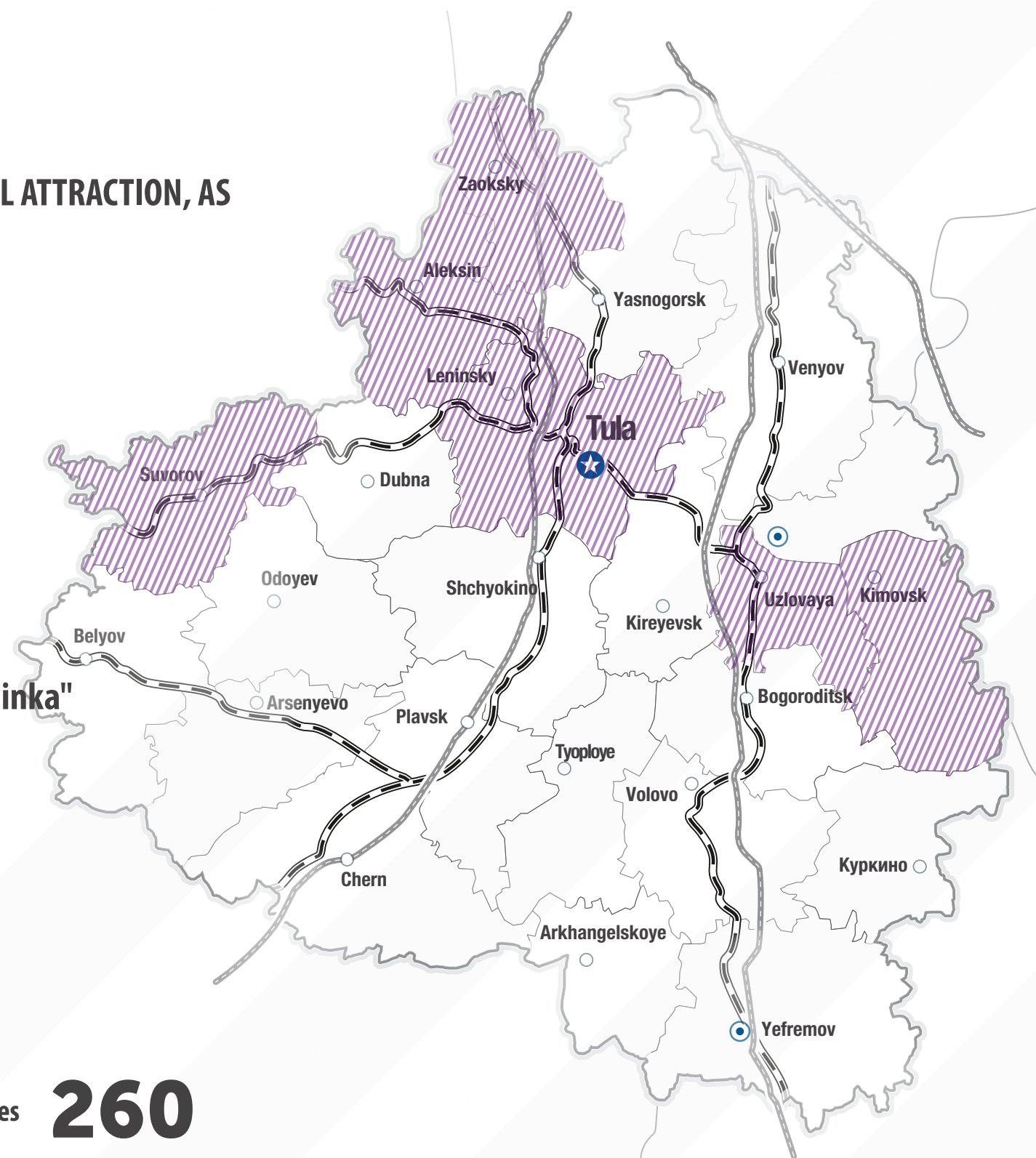
tourist flow to the
region, thousands of
people

2500





workplaces

260



HOTEL BUSINESS

-  **AZIMUT HOTELS (Moscow)**
-  **ACCOR HOTELS (France)**

THE DEVELOPMENT OF CAMPSITES, CAR CAMPSITES

-  **INTERROS Holding (Moscow)**
-  **A101 Development JSC (Moscow)**
-  **DIKIY DOM LLC (Moscow)**
-  **AUTOCAMPER LLC (Moscow)**
-  **FANTALIS GROUP (Moscow)**

RECONSTRUCTION OF RECREATION CENTERS

-  **INVEST DEVELOPMENT GROUP (Moscow)**
-  **GOST HOTEL MANAGEMENT (Moscow)**
-  **PPF REAL ESTATE HOLDING (Moscow)**
-  **STORM PROPERTIES (Moscow)**
-  **SINARA GROUP (Ekaterinburg)**

INVESTMENT PRIORITIES LOGISTICS. WAREHOUSE AND TERMINAL SERVICES



TODAY

FOR 2018, ELECTRONIC COMMERCE GREW BY 3.4% COMPARED TO THE PREVIOUS YEAR. ACCORDING TO EXPERTS, BY 2025 ONLINE SALES WILL BE

9%

FOR THE PERIOD 2018-2019, THE AREA OF INDUSTRIAL PREMISES DECREASED FROM 7,4% TO 4,5%

2,9%

THE PROJECTED INCREASE IN THE TOTAL VOLUME OF THE GOODS ON ROAD AND RAIL TRANSPORT GRAVITATING TOWARDS THE LOGISTICS CENTERS OF THE TULA REGION (FROM 2008 TO 2030) WILL BE

45%

4,5
million tons



MODEL PROJECT



FOUNDATION OF INDUSTRIAL REAL ESTATE IN THE TULA REGION (DISTRIBUTION CENTER, PRODUCTION AND LOGISTICS COMPLEX, CONTAINER HUB)



investment size,
billion a year

3



workplaces

250 до 460



CONSTRUCTION OF LOGISTIC COMPLEX



investment size,
billion a year

5,2



workplaces

2500



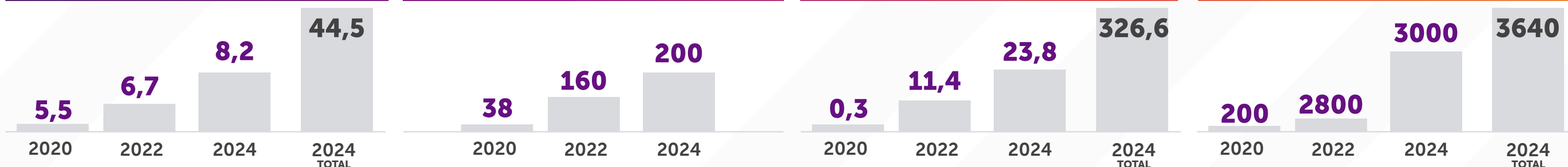
POTENTIAL IMPLEMENTATION OF THE INDUSTRY UNTIL 2024

INVESTMENT INCREASE,
BN, RUB

QUALITY STORAGE SPACE INCREASE
THOUSAND M2

REVENUE INCREASE,
BN, RUB

NUMBER OF JOBS CREATED



LOCALIZATION OF INVEST PROJECTS LOGISTICS. WAREHOUSE AND TERMINAL SERVICES



PREREQUISITES FOR INVESTING

- ✓ TULA REGION IS LOCATED IN THE ZONE OF GRAVITY TO THE SOUTHERN INTERNATIONAL CORRIDOR
- ✓ THE SELECTED LAND PLOTS ARE PROVIDED WITH ALL COMMUNICATIONS AND MEET THE REQUIREMENTS OF THE PROJECT
- ✓ FEDERAL ROADS PASS THROUGH THE REGION: M-2 CRIMEA AND M-4 DON
- ✓ TULA REGION HAS DIRECT PASSENGER CONNECTIONS WITH MOSCOW, WITH THE CENTERS OF BRYANSK, VORONEZH, TAMBOV, ORYOL, KURSK, KALUGA, LIPETSK, RYAZAN REGIONS
- ✓ ACCORDING TO EXPERTS, IN 2025 ONLINE SALES WILL BE 9%
- ✓ PROJECTED GROWTH IN THE TOTAL VOLUME OF GOODS GRAVITATING TOWARDS THE LOGISTICS CENTERS OF THE TULA REGION



IN WHAT TO INVEST?

CONSTRUCTION OF DISTRIBUTION CENTER, PRODUCTION AND LOGISTICS COMPLEX, CONTAINER HUB



WHERE TO INVEST?

UZLOVAYA SEZ, YEFREMOV, SCHEKINO AND ALEKSIN DISTRICTS



IMPLEMENTATION RESULTS OF THE PLAN



Investment volume,
bn, rub.

8,2



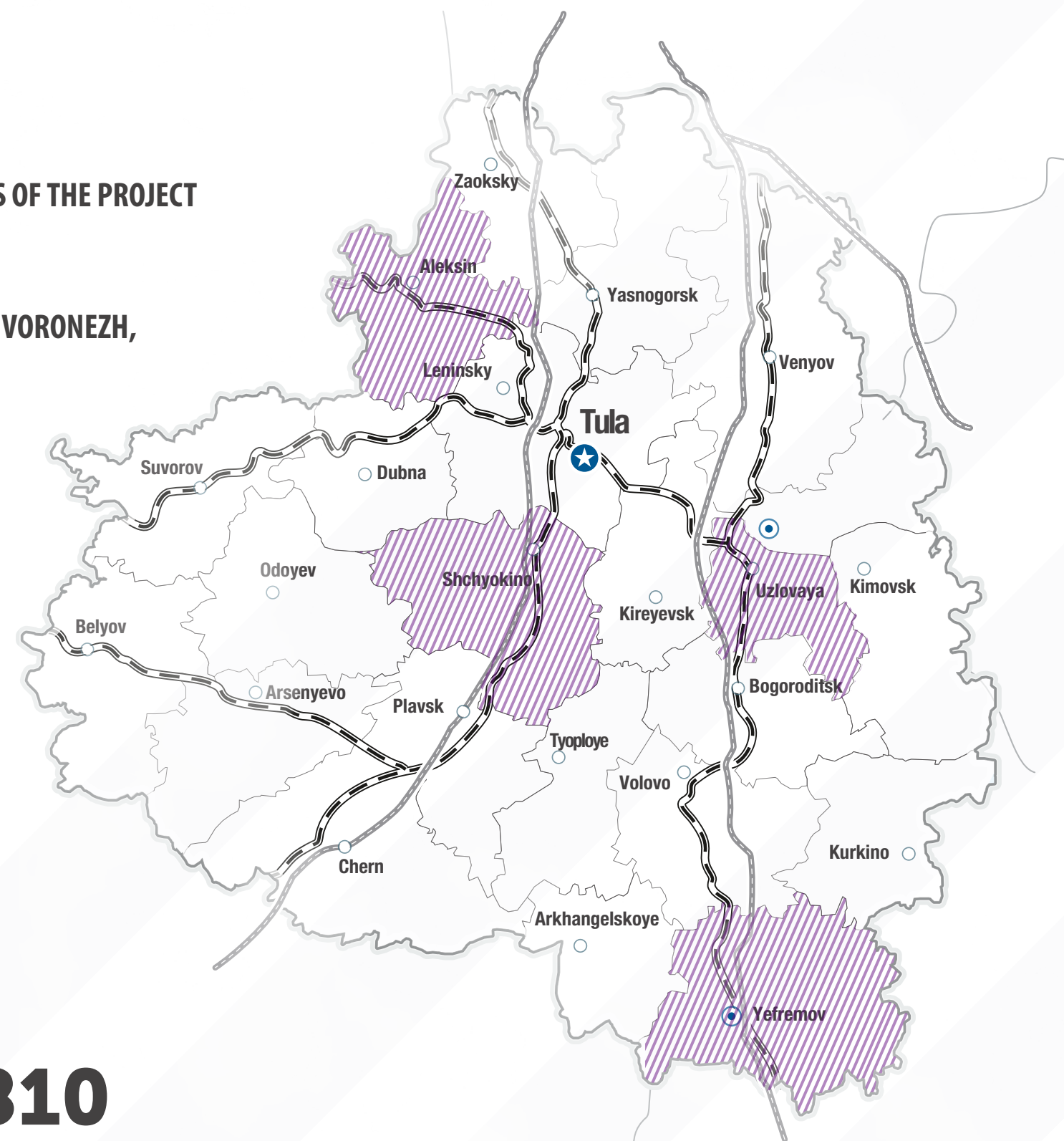
Area gain,
thousand m²

200



workplaces

2810



FOOD RETAILING

- ✓ **X5 RETAIL GROUP (Moscow)**
- ✓ **LENTA LLC (St.Petersburg)**
- ✓ **KRASNOE&BELOE LLC (Moscow)**
- ✓ **VKUSVILL LLC (Moscow)**
- ✓ **MISTRAL TRADING LLC (Moscow)**

NON-FOOD RETAIL

- ✓ **M.VIDEO PJSC (Moscow)**
- ✓ **TECHNOPARK CENTRE LLC (Moscow)**
- ✓ **Digital supermarket DNS LLC (Moscow)**
- ✓ **WILDBERRIES LLC (Moscow)**
- ✓ **SPORTMASTER LLC (Moscow)**

Providers

- ✓ **RUSSIAN POST JSC (Moscow)**
- ✓ **COURIER SERVICE EXPRESS LLC (Moscow)**
- ✓ **DHL EXPRESS (Germany)**

DEVELOPERS

- ✓ **PNK GROUP LLC (Moscow)**
- ✓ **TOMILINO DEVELOPMENT (The Moscow region)**

TRANSPORT-FORWARDING AND LOGISTIC COMPANIES

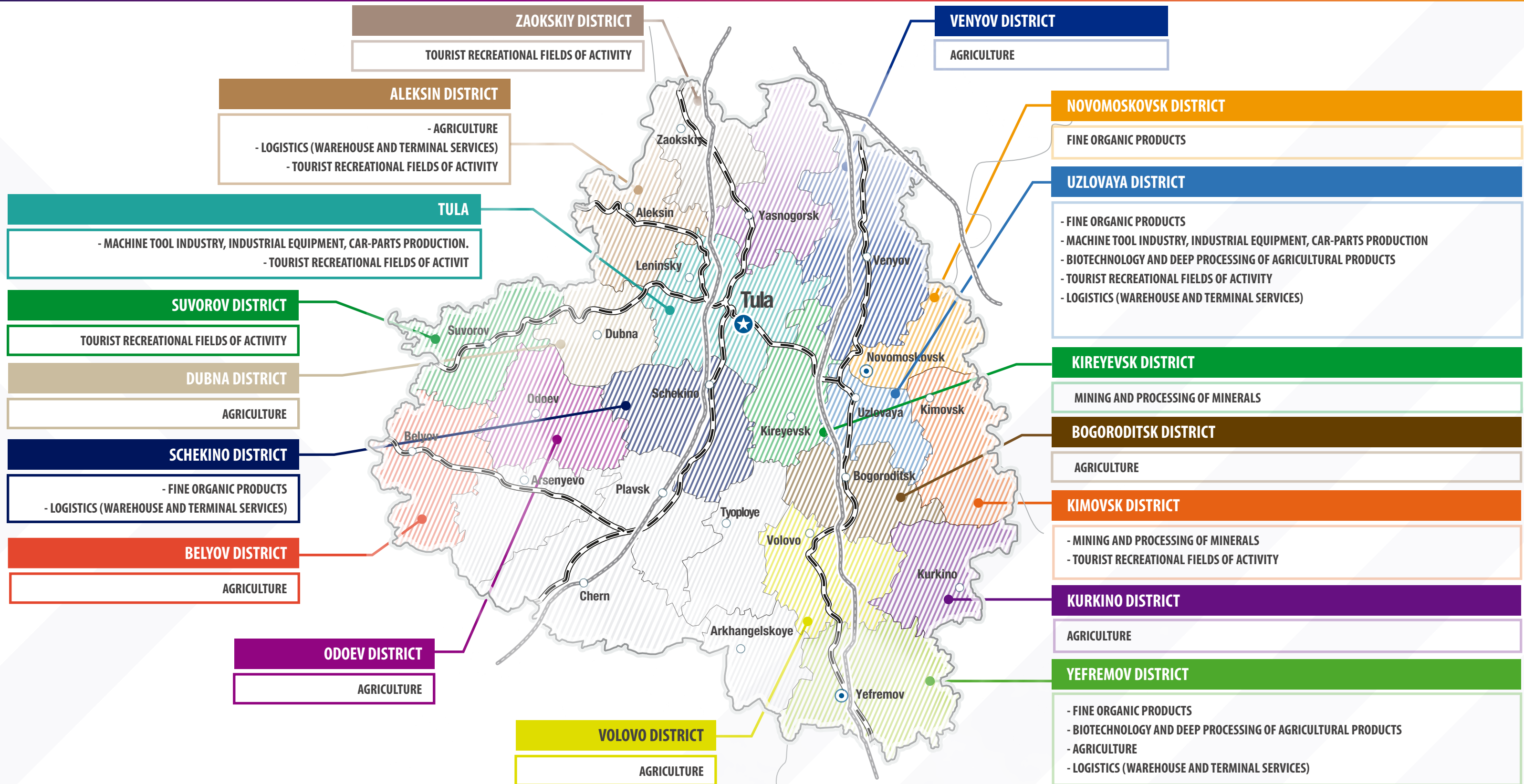
- ✓ **RUSSIAN RAILWAYS PJSC (Moscow)**
- ✓ **AVALON LOGISTICS LLC (The Moscow region)**
- ✓ **ATL HOLDING LLC (St. Petersburg)**
- ✓ **NATIONAL LOGISTICS COMPANY LLC (Moscow)**
- ✓ **GEFCO (France)**
- ✓ **FESCO Transportation Group (Moscow)**

INVESTMENT CONTRIBUTION TO GRP OF THE REGION IN ACCORDANCE WITH THE DECREE OF THE PRESIDENT OF THE RUSSIAN FEDERATION OF APRIL 25, 2019 NO. 193



INDEX, BILLIONS OF RUBLES	2020	2021	2022	2023	2024
BUDGET INVESTMENTS	8,55	9,55	10,2	11,5	12,05
MODERNIZATION, INCLUDING SMALL BUSINESS	57,6	60,6	65,7	71,1	76,9
PORTFOLIO OF THE REGION	95,8	84,9	99,4	85,0	96,7
INVESTOR OFFERS	23,6	46,9	43,6	69,4	70,6
IN TOTAL	185,5	202,0	218,8	237,0	256,3
GRP	698,9	743,3	788,9	830,5	878,8
THE SHARE OF INVESTMENTS IN GRP, %	26,5	27,2	27,7	28,5	29,2

MAP OF INVESTMENT AREAS



NEGOTIATIONS ARE UNDERWAY

CHINA

XINGTAI LANLI GROUP (Agriculture)
SHENGZHOU DADI TIRE GROUP (car tires)
CRCC CHINA RAILWAY CONSTRUCTION CORPORATION LIMITED (heavy engineering)
BAIC GROUP (automotive industry)
SAIC GROUP (automotive industry)
TRIANGLE TIRE GROUP (car tires)
GAC MOTOR (automotive industry)
CHINA NATIONAL CHEMICAL ENGINEERING COMPANY (chemical industry)
POLY GROUP (chemical industry)
XIAOYA GROUP (automotive components)
HEBEI LOGISTICS COMPANY
SHENHUA NATIONAL ENERGY GROUP (coal mining and processing)
YUTONG (automotive industry)
LUNJIAN (engineering)

JAPAN

HITACHI (construction machinery)
MOSKABEL – FUJIKURA (electric cable production)

SOUTH KOREA

SAMSUNG (car electronics)
HANKOOK (car tires)
HYUNDAI (bus production)

INDIA

MANIDRA (production of tractors and agricultural machinery)

FRANCE

BOSTIK (production of waterproofing materials)
SANOFI (pharmaceutical industry)
RENAULT (automotive industry)
SCHNIDER ELECTRIC (power equipment production)
SAINT-GOBAIN (production of construction materials)
LOREAL (production of perfumes and cosmetics)
DANONE (food industry)
MICHELIN (car tires)
LAGARGE (waste recycling, secondary fuel)
ALSTOM (production of equipment for gas stations)
PEUGEOT (automotive industry)
SAFRAN SA (production of composite materials)
VALLOUREC (metalworking)
DASSAULT AVIATION (aircraft industry)
VICHY S.A. (building sector)
FM LOGISTICS (logistics)
BOUYGUES (building sector)

ITALY

CNH INDUSTRIAL (agricultural machinery production)

ENGLAND

CEDO HOUSEHOLD PRODUCTS (production of containers and packaging)

TURKEY

ARGETEK (textile, chemistry)
ARKPRES (automotive components)
ATAK FILO (environmental developments)
CER (metallurgy)
ERS (production of hydraulic equipment)
FEKA AUTOMOTIVE (automotive components)
FORNAX (heating equipment)
GUL INSAAT (heating equipment)
HALITOGLU (logistics)
IZMIR MUHENDISLIK (building sector)
KUSINA (kitchen cutlery)
MAGMAWELD
NESAN (automotive components)
ROLLMECH AUTOMOTIVE (automotive components)
SARIGÖZOĞLU A. Ş. (automotive components)
SOYDAN (hydraulics and automation)
TERMINAL (building sector)
TINK TASARIM (production of lighting equipment)
TITAN (automotive components)
WENTA (heating / ventilation equipment)